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## **Best Practice 1**

## 1 Career Advisory and Augmented Services (CAAS)

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# AVANTHI INSTITUTE OF ENGINEERING AND TECHNOLOGY (Approved by A.I.C.T.E., New Delhi, & Permanently Affiliated to J.N.T.U.K., Kakinada)



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## BEST PRACTICE I

#### TITLE: Career Advisory and Augmentation Service (CAAS)

### Objective

Avanthi Institute of Technology has a dedicated Career Guidance, Training & Placement Cell. The main objective of which is to groom the students to excel in the competitive world and to enhance their overall technical skills and maintain good placement record. This cell continuously strives to help students in pursuing their career goals by acquiring employment-seeking skills and ultimately to attain desired employment. This is accomplished through building a strong partnership amongst students, alumni, faculty-members and industries. The Career Advisory and Augmentation Service (CAAS) is a division running under Career Guidance, Training & Placement Cell that boosts the technical skill, communication assessment, language skills of the students. CAAS organizes programs and sessions to brush up the logical, analytical and verbal skills of the students and train them to secure placements in the best industries. This information is then used to identify potential career paths that may be a good fit for the students.

#### Context

As the global economy becomes increasingly competitive, it is more important than ever for students to make informed decisions about their careers specially with the rise of overseas education opportunities. While studying abroad provides students with a wealth of opportunities to learn, to grow, and explore new career paths, it can also be a confusing and overwhelming experience, especially for students who are unsure about what they want to do with their lives. Career guidance can help students understand their strengths, weaknesses, and interests, and provide them with a clearer picture of the career paths available to them. Our management being not new to this aspect of success started focusing on the training of the students for placement from the first year onwards. Within a short period, a Career Guidance & Placement Cell has been established with an experienced Placement Officer and an active team. Since then the placement process of the college has taken a step towards successful placement of students. They provide information about various occupations, such as job requirements, growth potential, industry interactions, skills needed, and earning potential.

#### The Practice

The Placement and Career Guidance cell consists of distinguished departments which will be



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dealing with both technical and non technical practices. The technical team will be dealing with recent trends in the automated world of various digital platforms along with the focus on core areas.. The domains in the technical aspects are based on different programming languages as well as testing tools in various departments of information technology. Some of the languages are Problem solving using C, Python Programming , Java Script and Automation Testing Tools like SQL, testimonials etc. The non technical team will be dealing with the proper projection of knowledge inside the ignited minds; the team will be supporting the students in improving their personal and mental capabilities and build confidence to enable them to survive in the competitive world. Improving Soft skills of the students by focusing on their vocabulary, error detection, resume building, participation in Group discussions, JAM sessions etc.. The team also deals in improving the Arithmetic ability of the students like Aptitude, reasoning and Logical thinking.

The students of our college are provided with guidance and training right from the first year to make them future ready. The Orientation sessions are conducted as a part of curriculum by the external industry experts along with training professionals of the college. The sessions are conducted every year for a continuous fifteen days along with regular class work for all Engineering disciplines. Students have the feasibility to chose their passionate path and combine their academic knowledge with the training and guidance provided by the Career Guidance and Placement Cell as the prerequisite for their successful career.

#### **PROBLEMS ENCOUNTERED:**

- Communication is the first challenge encountered by the students coming from rural background which has to be overcome as it is vital for any placement.
- Inspite of being good at academics, some students are unaware of the latest technologies and practices used by the present society.
- There is a lack of awareness and information in both parents and students about the various career options available to them

#### **RESOURCES REQUIRED:**

- Hands on practice along with shaping the students on the basis of job description which can be done before the day of campus recruitment drive.
- Establishment of full fledged Career Counseling team with dedicated labs and classrooms and more number of expert trainers.



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Date: 01/07/2019

#### **CIRCULAR**

A program to develop the Aptitude Skills of the students to suit the present diversified work environment is organized by our institute. The program will commence from 08-07-2019 in your respective classrooms. All the final year aspirants are informed to participate in the program as per the schedule given below:-

S.NO	NAME OF THE BRANCH	DATE	TIMINGS
1	CIVIL	08-07-2019 to 12-07-19	9.30 AM-12.00 PM
2	EEE	08-07-2019 to 12-07-19	9.30 AM-12.00 PM
3	MECH	08-07-2019 to 12-07-19	9.30 AM-12.00 PM
4	ECE	08-07-2019 to 12-07-19	9.30 AM-12.00 PM
5	CSE	08-07-2019 to 12-07-19	9.30 AM-12.00 PM



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Date: 13-07-2019

#### REPORT

Name of the program	0 0	Aptitude Training
Date	•	08-07-2019 to 12-07-2019
Timings	:	9.30 AM-12.00 PM
Resource persons	•	Mr.P.Bhanu Teja, Mr. L. Mani Deva, Face Training Academy
No. of participants	•	395

A training session on Aptitude was conducted for IV B.tech students of Civil, EEE, Mech, ECE and CSE. This training was very useful as students could acquire knowledge to solve different quantability questions in the competitive examinations. Aptitude skills allow students to develop qualities such as enhanced perception, understanding and solving complicated questions, empathy and logical reasoning.

The program is intended to educate the students about the importance of Aptitude skills in their career and train them accordingly. Mr.P. Bhanu Teja, & Mr.L.Mani Deva, Face Training Academy has done a wonderful job in order to improve the Mathematical, Analytical and Logical skills of the students by providing them various short tricks to solve them.

#### Syllabus:

Mixture & Allegation, Bankers Discount, Chain Rule Decimal Fractions, Logarithms, Percentage Problems on Ages, Profit & Loss, Simple Interest, Time & Distance, Volume and Surface Area Progression Surds & Indices, Partnerships, Compound Interest Pipes & Cisterns

**Outcome:** Aptitude testing can help identify an individual's vocational strengths and weaknesses in specific areas which can help them succeed in a particular job or career. It can also help identify an individual's level of intelligence, which can help them learn more effectively and achieve their goals. The training program emphasized on that and also conducted tests so that the students can identify and improve their level of solving aptitude problems.



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APTITUDE TRAINING FOR IV YEAR STUDENTS



APTITUDE TRAINING FOR IV YEAR STUDENTS

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Date: 02/07/2019

### CIRCULAR

A program to develop the Aptitude Skills of the students to suit the present diversified work environment is organized by our Institute Therefore, an Aptitude learning program will commence from 13-07-2019. All the III year students are informed to participate in the program as per the schedule given below:-

S.NO	NAME OF THE BRANCH	DATE	TIMINGS
1	CIVIL	13-07-2019 to 17-07-19	9.30 AM-12.00 PM
2	EEE	13-07-2019 to 17-07-19	9.30 AM-12.00 PM
3	MECH	13-07-2019 to 17-07-19	9.30 AM-12.00 PM
4	ECE	13-07-2019 to 17-07-19	9.30 AM-12.00 PM
5	CSE	13-07-2019 to 17-07-19	9.30 AM-12.00 PM



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Date: 18-07-2019

#### **REPORT**

Name of the program	•	Aptitude Training
Date	:	13-07-2019 to 17-07-2019
Timings	:	9.30 AM -12.00 PM
Resource persons	:	Mr.M.Karthik, Mr.S.Yashwanth, Face Training Academy
No of participants	•	424

A Training session on Aptitude was conducted for IV B.Tech. students of CIVIL, EEE, MECH, ECE and CSE. Students acquire knowledge to solve different quantability questions in the competitive examinations. Aptitude skills allow students to develop qualities such as enhanced perception, understanding and solving complicated questions, empathy and logical reasoning.

The program is intended to educate the students about the importance of Aptitude skills in their career and train them. Mr. M. Karthik and Mr. S.Yashwant trainers from Face Training Academy has done a wonderful job in order to improve the Mathematical, Analytical and Logical skills of the students.

#### Syllabus:

Mixture & Allegation, Bankers Discount, Chain Rule Decimal Fractions, Logarithms, Percentage Problems on Ages, Profit & Loss, Simple Interest, Time & Distance, Volume and Surface Area Progression Surds & Indices, Partnerships, Compound Interest, Pipes & Cisterns

**Outcome:** Aptitude testing can help identify an individual's vocational strengths and weaknesses in specific areas which can help them succeed in a particular job or career. It can also help identify an individual's level of intelligence, which can help them learn more effectively and achieve their goals. The training program emphasized on that and also conducted tests so that the students can identify and improve their level of solving aptitude problems.



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APTITUDE TRAINING FOR III YEAR STUDENTS



APTITUDE TRAINING FOR III YEAR STUDENTS



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Date: 02/03/2019

## CIRCULAR

All the I year students are informed that a One-day program on Importance of English Communication has been scheduled as per the directions of the Principal. A One-day English communication program will be conducted on 12/03/19 in our campus. The students from I year are hereby informed to participate in the program conducted in CSE lab-1 as per the schedule given below:

S.NO	NAME OF THE BRANCH	TIMINGS
1	CIVIL,MECH,EEE,ECE,CSE	9.30 A.M-12.00 Noon & 1.30P.M- 4.00P.M



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Date: 13/03/2019

## **REPORT**

Name of the Program	• •	Importance of English Communication	
Date	:	12/03/2019 CSE Lab-I	
Timings	•	9.30 AM to 4.00 PM	
Resource person	•	Mrs K. Maha Lakshmi, Assistant Professor, AIET	
		Mr.B Madhusudhan Rao, Assistant Professor, AIET	
No of participants	:	120	

The college has organized a workshop for the newly admitted first year engineering students on "Importance of English Communication". The training is aimed to encourage young Engineers of the college to learn and explore the spoken English skills to enhance their career opportunities. Campus placements are one of the biggest events in every student's life. It's easy to see just how important English is around the world. Many international businesses conduct meetings in English; universities teach courses in English and, around the world, tourists and travelers use English as a common language. Good English is not only classy but a possibility to continue studies and specializations in the best universities in the world.

#### **Objectives:**

- To increase morale of students in English language and remove fear of speaking in English.
- Personality Enhancement.
- To boost communication in English among students and faculties.
- To underline the importance of Listening, Speaking, Reading and Writing skills in English.

Outcome : Students will be able to-

- Understand the importance English language in effective communication
- Understand the importance of Soft skills for Career development.



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#### ENGLISH COMMUNICATION SKILLS TRAINING



ENGLISH COMMUNICATION TRAINING



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Date: 28/01/2020

## CIRCULAR

All the III year students are informed that a One-day program on RESUME WRITING has been scheduled on 03/02/20 in our campus as per the directions of the Principal. The students from III year are hereby informed participate in the program in CSE lab I as per the schedule given below.

S.NO	NAME OF THE BRANCH	TIMINGS
1	CIVIL, MECH, EEE, ECE, CSE	10.00AM -4.00PM



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Date: 04/02/2020

## REPORT

Name of the program	:	RESUME WRITING
Date	*	03/02/2020
Timings	:	10 AM to 4 PM
Resource persons	:	Dr. G.Ranjit Kumar, Assistant Professor of English, AIET.
No. of participants	:	75

#### Emphasis laid on thrust areas:

- 1. Professional writing
- 2. Presentation skills

#### **Topic: Resume Writing**

#### **Outcome:**

English plays a utilitarian role in the career development of students. As English language is the universal language, every professional should acquaint themselves with the necessary English language skills to make their own place in the ever changing competitive world. Keeping this in mind the college organized a training programme for the students in Resume Preparation.

Dr. Ranjit Kumar, an trainer emphasized the need for effective resume for companies. His training covered the following areas in resume writing:

- Definition of Resume and Curriculum Vitae
- Types of resumes:

Chronological Resume Functional Resume Combinational Resume Targeted Resume

- Stages and Procedure in Resume Writing
- Tips for effective resume preparation



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The training programme was an effective one and the trainer has trained students and made them to draft their resumes. The session provided lot of inputs to the students and the various doubts encountered by the students was also clarified by the trainer. All in all, this session was a productive one, and helped students to develop fine qualities of professional writing style, including sentence conciseness, readability, accuracy, avoiding ambiguity, previewing, using direct order organization, objectivity, unbiased analyzing, summarizing, coherence and transitional devices. 75 students from the III year actively participated in the session.



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RESUME WRITING FOR III YEAR STUDENTS



RESUME WRITING FOR III YEAR STUDENTS



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Date: 20/02/2020

## CIRCULAR

This is to inform all the first year students that a recitation competition is being conducted on 21/02/2020 at 10 A.M. in the I year Mechanical class room on the occasion of "International Mother Language Day". The topic for the recitation competition is "VEMANA TELUGU POEMS". All the first year students are instructed to actively participate in the event.



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Date: 24/02/2020

## **REPORT**

Name of the program	•	Recitation on Vemana Poems
Date	• •	21/02/2020
Timings	0 0	10 AM to 4 PM
<b>Event Co-ordinator</b>	:	Mrs. K. Suvarnanjali, Assistant Professor of English, AIET
No of participants	•	45

The department of Basic sciences and Humanities of AIET has conducted recitation competition in the wake of celebrating International Mother Language Day on 21<sup>st</sup> Feb 2020. The event was conducted in I year Mechanical classroom. Students exposed their talents on the occasion and recited poems on Vemana. This session was an enlightening one which saw active participation from students to recite and compose poems in their Mother Tongue.

Around 45 students have participated. The faculty of the department of English has contributed in evaluating and selecting the winners of the competition.

S.NO	NAME OF THE STUDENT	BRANCH	PRIZE
1	P.KALYANI	ECE- A	FIRST PRIZE
2	T. SHANMUKH KRISHNA	CSE	SECOND PRIZE



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RECITATION COMPETITION FOR I YEAR STUDENTS



RECITATION COMPETITION FOR I YEAR STUDENTS



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Date: 25/07/2019

#### **CIRCULAR**

This is to inform all the faculty and students of AIET that an Elocution Competition is organized on the topic "**Is Hindi Our National Language**" on 27 July 2019. The event is organized in the Seminar Hall. The students of I year are requested to participate. The details are given below:

TOPIC

"Is Hindi Our National Language" DATE: 27 JULY 2019 TIME: 9.30AM TO 12PM VENUE:II ECE CLASS ROOM



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Date: 29/07/2019

## REPORT

Name of the program	•	Elocution Competition
Date	0	27/07/2019
Timings	0	9.30 AM to 12 PM
<b>Event Co-ordinator</b>	0 0	Mrs.T. Santoshi Bhavani, Assistant Professor, ECE, AIET.
No of participants	0 0	30

#### Purpose

The aim of the competition was to promote the use of Hindi, our national language, and to encourage students to become proficient in it. The competition provided a platform for students to showcase their communication skills and improve their public speaking abilities.

#### **Competition format**

The competition was conducted in two rounds. The first round was a prepared speech round, where participants had to deliver a speech on a given topic in Hindi. The participants were given two minutes to speak on the topic. The topics were related to social issues, current affairs, and patriotism.

The second round was an impromptu speech round, where participants had to speak on a topic that was given to them on the spot. The topics were related to the significance of Hindi, Indian culture, and national integration.

#### Judging criteria

The participants were judged based on their content, delivery, language, and overall presentation. The judges evaluated the participants based on their pronunciation, intonation, clarity, and coherence. The judges also assessed the participants' ability to engage the audience and hold their attention.

#### Conclusion

The elocution competition on Hindi, our national language, was a huge success. The participants displayed excellent communication skills and showcased their love for the language and culture. The competition provided a platform for students to improve their public speaking abilities and promote the use of Hindi as a means of communication. The event was a great way to celebrate the rich cultural heritage of India, and we look forward to more such events in the future.

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Student participating in the Elocution Competition



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Date: 10/09/2019

## **CIRCULAR**

This is to inform all the II year students that the department of Mechanical Engineering is organizing a Technical Quiz Competition on 13/09/2019 on the occasion of "Engineer's Day". The interested students have to register their names with the event coordinator on or before 12/09/2019.

Venue: Mech Block Room No 108

**Time:** 10.30 A.M

Event Co-ordinator : Mr. Sunil Kumar Jenna, Assistant Professor of Mech Dept, AIET



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Date: 16/09/2019



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#### **REPORT**

Name of the program	•	Technical Quiz Competition
Date	•	13/09/2019
Timings	0 0	10.30 A.M
Organizing committee	0	Mr.M.Raghava Rao, Mr. Sunil Kumar Jenna, MECH, AIET
No. of participants	0 0	85

#### About the event:

The department of Mechanical Engineering hosted a technical quiz as a part of Engineer's Day celebrations. It is a team activity and more than 20 teams participated with a total of 85 participations. A quiz is a game which can also be a mind sport wherein the players, either as individuals or in teams attempt to answer questions posed to them correctly, in order to win a prize. The quiz was designed in an interesting way to study and help in the process of improving one's general knowledge and skills. Students need to form teams while participating in quizzes. These types of competitions provide adequate opportunities for the students to hone multiple skills. The adjudicators evaluated the students in the competitions and the best two teams were selected for the first and second prize. At the end the principal congratulated the students for participating

in such competitions and showcasing their talents. The prizes were also presented to the winners.



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JUDGES OF THE QUIZ COMPETITION



QUIZ COMPETITION CONDUCTED BY MECHANICAL DEPARTMENT



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Date: 22/01/2020

## CIRCULAR

#### **Career Guidance and Training & Placement cell**

This is to inform all the III year B.Tech students that the Career Guidance, Training & Placement Cell is organizing a One day program on "Career Opportunities in IT" on 23/01/2020 at 10:00AM. in the Seminar hall (Main Block). The keynote speaker is **Mr. K.VISWANATH, Senior Technical Specialist, IBM**. The students are here by instructed to attend the program and make the most of it.



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Date: 24/01/2020

#### REPORT

Name of the program	: Session on Career Opportunities in IT
Date	: 23/01/2020
Timings	: 10.00 AM -12.00 Noon
Resource person	: Mr. K. Viswanath, Senior Technical Specialist, IBM
No. of participants	: 424

The objective of this talk is to introduce our Undergraduate students to the various opportunities in the IT industry. The IT industry offers the largest number of employment opportunities to final year students from all branches. In this context, awareness is necessary for the proper preparation of the students so that we can make them employable in the IT Industry. Mr. K. Viswanth who has been in the IT industry for the past 20 years provided the students with an overview of the opportunities and the various courses they need to study in order to get employed in the IT sector. The learned speaker, Mr.Viswanath has worked in various roles as Engineer, Building Teams across domains in IT, in Leadership & Management and the students got a very good opportunity to interact with him and collect information men and machinery of the IT Industry. During his lecture he exhorted the students the importance of Soft skills like communication, leadership, decision making, motivation, creativity, along with Hard skills. This Academia-Industry connect programmes are very useful for the students to keep them informed about the changing needs of the industry from time to time.



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Session on Career Opportunities in IT by Mr. K. Viswanath



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Date: 04/10/2019

# CIRCULAR

## **Career Guidance & Training and Placement Cell**

This is to inform that the Career Guidance, Training and Placement Cell is conducting a one day GATE Orientation Session by Mr. Devendra Singh Negi, Director, Engineers Hub on 07/10/2019. All the IV year students are hereby informed to attend the program at the college Seminar hall (main block) as per schedule given below.

S.NO	NAME OF THE BRANCH	TIMINGS
1	CIVIL, MECH, EEE, ECE	Fore Noon 10.00-12.00
2	ECE,CSE	After noon 2.00-4.00



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Date: 10-10-2019

### REPORT

Name of the program	0 0	GATE Orientation Session-2020
Date	•	07/10/2019
Timings	0 0	10.00 AM-12.00 PM & 2.00PM - 4.00 PM
Resource person	0 0	Mr.Devendra Singh Negi, Director, Engineers Hub Academy
No of participants	•	210

The Career Guidance, Training & Placement Cell conducted GATE Orientation session-2020 on 07/10/2019 for IV year B.Tech students by Mr.Devendra Sing Negi, Director, Engineers Hub Academy. He addressed the students and discussed various points about the most prestigious exam GATE, qualifying it which has become quite essential in the present day scenario. Mr.Devendra Singh highlighted the following tips to get through the exam with good scores:

- Mock Exams for improving the performance in GATE
- Mistake Analysis
- Take steps to overcome mistakes
- Overview of GATE Exam And Paper Patterns
- Validity of GATE Score to Pursue Higher Education in IITs And NITs
- Eligibility of GATE Score for Various PSUs



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GATE ORIENTATION SESSION-2020



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Date: 06/12/2019

# CIRCULAR

## **Career Guidance & Training and Placement Cell**

This is to inform that Career Guidance, Training & Placement Cell is organizing a One day program on **Guidance for Competitive Examinations** on 07/12/2019 by Dr.A.Chandra Sekhar, Director, Avanthi Institute of Engineering and Technology. All IV & III B.Tech students are instructed to attend the program in the college Seminar hall (main block) by 10:00A.M. without fail.

S.NO	NAME OF THE BRANCH	TIMINGS
1	CIVIL,MECH,EEE,ECE,CSE	10.00 AM 1.00 PM



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Date: 09/12/2019

# **REPORT**

Name of the program	: Guidance for Competitive Examinations
Date	: 07/12/2019
Timings	: 10.00 AM -1.00 PM
Resource person	: Dr.A.Chanddra Sekhar, Director, AIET.
No of participants	: 210

The Career Guidance, Training & Placement Cell organized a program on "Career Guidance for Competitive Examinations" on 27th September, 2019 in Seminar Hall-1.The resource person was Dr.A.Chandra Sekhar, Director, Avanthi Institute of Engineering and Technology. He interacted with the students and motivated them to plan and prepare for exams like IES, GATE & PSU to explore the diverse career options after B.Tech. He also discussed techniques of memory management, personality development and time management. He further suggested various books and web links to the students to get through exams like IES, GATE and the other prestigious PSUs like ONGC, NTPC, BHEL etc. to secure top ranks. The students raised many doubts regarding career options after engineering, best courses, etc which was clarified by the resource person. The programme was informative and well-received by the students.



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Guidance for Competitive Examinations by Dr.A.Chandra Sekhar, Director, AIET



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Date: 14/02/2020

# CIRCULAR

#### Career Guidance, Training & Placement Cell

This is to inform that Career Guidance, Training & Placement Cell is conducting a One day program on "**The Role of Positive Attitude for Success**" at 11 A.M. in the Seminar hall (main block) on 15/02/2020. The keynote speaker is Mr. K. Sandeep Mehtha, Recruitment Executive, Diksha Technologies. All the IV Year B.Tech students are here by instructed to attend the program without fail.



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Date: 17/02/2020

## REPORT

Name of the program	: The Role of Positive Attitude for Success
Date	: 15/02/2020
Timings	: 11A.M-12:30P.M.
Resource person	: Mr. K. Sandeep Mehtha, Recruitment Executive, Diksha
	Technologies
No. of participants	: 150

A program on **The Role of Positive Attitude for Success** is conducted by the college on 18/03/2020 for the II year B.Tech. students. The keynote speaker was Mr.K. Sandeep Mehtha, who is a Recruitment Executive in Diksha Technologies. He gave a detailed lecture about the importance of the Positive Attitude in the candidates appearing for interviews and the role of it in the recruitment process. Mr. Sandeep spoke about the common mistakes one makes while answering questions during the interviews and explained about the ideal way of responding, maintaining a positive attitude throughout the interview. In his lecture, he highlighted the importance of staying calm and composed in a stressed situation, and relevance of yoga and meditation. He underlined the importance of positive attitude for staying healthy and stress free life. He also narrated various life examples to boost the confidence levels of the students on the topic of presentation.

The students participated actively and got their doubts clarified by the resource person in the interaction session held at the end of the program. All in all, the session was an enlightening one and the resource person inspired every one with his thought provoking lecture.



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The Role of Positive Attitude for Success by Mr. K. Sandeep Mehtha

Avanthi Institute of Engineering and Technology



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Date: 08/05/2020

#### CIRCULAR

#### Career Guidance, Training & Placement Cell

It is hereby informed to all the students and faculty of I B.Tech, that there will be a virtual motivational session on "Engineering Education amid a Global Pandemic" at 10:00 A.M. on 10/05/2020.The resource person is Mrs.M.Indira, Assistant Professor, BS&H dept.

All the students as well as the staff members are adviced to actively participate and interact with the speaker to make the most of it. The Zoom meeting link will be provided in the respective whatsapp groups.



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Date: 12/05/2020

#### REPORT

Name of the program	: Engineering Education amid a Global pandemic
Date	: 10/05/2020
Timings	: 10:00 A.M. to 12:15 P.M.
Resource person	: Mrs. M. Indira, Assistant professor, BS&H dept.
No. of participants	: 73

The virtual motivational lecture on "Engineering Educationa Amid Global Pandemic was organized on 10/05/2020

The unexpected turn of events lead by the outbreak of the COVID-19 pandemic, forced educators around the world, regardless of their stance on online education, their familiarity with it and their level of preparedness, to transition into a completely online system of education. To better understand the impact of digital teaching in Engineering study programs, students, but also the teachers involved in such programs, was conducted.

The session focused on three main aspects:

- the motivation of students and teachers alike,
- the use of digital teaching tools and methods and
- the assessments in a digital environment.

The following steps were suggested :

- The use of the live sessions, which are best for answering questions as well as clarifying misconceptions and doubts, Interactive sessions also prevent common screen fatigue.
- Asking the students to turn on their camera creates a more in-class feeling for the teachers.
- Proper teaching equipment and hardware on both sides must be ensured. Insufficient sound quality or choppy audio transmission during live sessions can be frustrating and annoying.

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The resource person advised the students to take up on line certification courses like coursera, NPTELetc. The students interacted with the speaker and got their doubts clarified.

Principal

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**Engineering Education amid a Global pandemic** 



Engineering Education amid a Global pandemic

Avanthi Institute of Engineering and Technology



#### **Outcome of CAAS:**

The various programs and training sessions like Aptitude skills training, Communicative English, Soft-skills training, Career-orientation sessions and program on higher education conducted for students have yielded positive outcomes. There is a marked improvement in the understanding and skills of the students after attending the sessions. Most of the students from all years of B.Tech have actively participated and benefited from the sessions conducted by CAAS.

#### I. **Placements:**

The initiatives taken towards placements have shown noticeable increase in the number of students placed, offers, companies visited, internships and pay packages. Below are the details.

Academic year	Eligible Students	Students Placed	% of Students Placed	No of Companies Visited	Highest CTC (Lakhs)	Avg CTC (Lakhs)
2014-2018	424	243	57.31	26	4.12lakhs	3 lakhs
2015-2019	495	269	54.34	26	4.5lakhs	3 lakhs
2016-2020	370	277	74.86	36	4.5lakhs	3 lakhs

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#### II. Number of Students progressing to higher education during the year 2019-20

S.No	Name of the Student enrolled for higher education	Programme completed	Name of the Institute Joined	Name of programme admitted to
1	Bammidi Appalanaidu	B.TECH-EEE	Avanthi Institute of Engineering & technology, Andhrapradesh	M.TECH
2	Chintapalli Chakravarthy	B.TECH-MECH	Gitam University	M.TECH
3	Lukalapu Ramu	B.TECH-MECH	motilal nehru national institute of technology, allahbad	M.TECH
4	Majji Teja Srikanth	B.TECH-MECH	JNTU Vizianagaram	M.TECH
5	Polipalli Srinu	B.TECH-MECH	JNTU Vizianagaram	M.TECH
6	Uppada Balabhaskara Kao	B.TECH-MECH	Anil Neerukona Institute of Technology & Seciences	M.TECH
7	Vinay Kumar Chappa	B.TECH-ECE	National Institute of Technology, Silchar	M.TECH
8	Challagali Triveni	B.TECH- ECE	GVP College for degree & PG Courses, Visakhapatnam	MBA
9	Sanapala Yamini	B.TECH- ECE	Alwar School of Business and Computers	PGDM
10	Dubba Naveen Kumar	B.TECH-CSE	Gayatri Vidya Parishad college of Engineering Autonomous	M.TECH
11	Adusumilli Nitisha	B.TECH-CSE	University of Houston, clear lake	MS
12	Chandravamsam Sai Surya Tejaswini	B.TECH-CSE	University of Houston, clear lake	MS
13	Bulusu Satya Sai Rama Gopala Sri Harsha	B.TECH-CSE	Visakha Institute of Engineering & Technology	M.TECH



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## ALWAR SCHOOL OF BUSINESS AND COMPUTERS

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#### POST GRADUATE DIPLOMA IN MANAGEMENT (PGDM)

MARKS SHEET

Memorandum of Marks at the end of the Fifth & Sixth Trimesters, June - 2021 & August-2021 Name of the Student: SANAPALA YAMINI Regd.No: 2013017

	FIFTH TRIMESTER				SIXTH TRIMESTER		-
Subject Code	Subject	193007001	Marks Secured	Subject Code		Max. Marks	Marks
PGDM5T01	and get maning ciricit	100	88	PGDM6T01	Entrepreneurship & Small Business Management	100	87
PGDM5P01	The second of the period being v	100	90	PGDM6P01	Course of Independent Study	100	87
1.22	Specialisation-I : Human Resource Manage	ment	17/21		Specialisation-I : Human Resource Mana		0/
PGDM5EH3	Comparison of the Market of th	100	78	PGDM6EHS	International Human Resource Management	100	80
GDMSEH4	Employee Welfare & Labour Laws	100	81	PGDM6EH6	Performance Management	100	79
	Specialisation-II : MARKETING				Specialisation-II : MARKETING	100	1 13
GDM5EM3	Services Marketing	100	80	PGDM6EM5	Sales & Channel Management	100	81
GDMSEM4	Customer Relationship Management	100	78	PGDM6EM6	International Marketing Management	0.50	-
GBM5V01	Subject Viva-Voce	100	89	and the second se	Subject Viva-Voce	100	84
GDMS501	Negotiation Skills and Career Planning				The second se	100	89
	(Non-Credit)	50	45	100100102	Summer Project Report & Presentation	100	90
					Interview & Public Speaking Skills (Non-Credit)	50	46

Controller of Examinations Date: 31-08-2022



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Campus : Himachainagar, Gajuwaka, Visakhapatnam - 530 026



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## STUDENT ID CARD



Reg. No.: PG202101036 Name: CHALLAGALI TRIVENI

Programme: MBA Validity: 2020 - 2022 Contact No: 7286092324 Blood Group: B+

# ALWAR SCHOOL OF BUSINESS AND COMPUTERS

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Ministry of HRD, Govt. of India, New Delhi.

POST GRADUATE DIPLOMA IN MANAGEMENT (PGDM)

Memorandom of Marks at the end of the Third & Fourth Trimesters. September-2020& December, 2020 Name of the Student: SANAPALA YAMINI Regd.No: 2013017 AICTE UID No:1-11135944112

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Subject	THIRD TRIMESTER			S SHEET	and the second se				
Code Subject		Max.	Marks	FOURTH TRIMESTER					
PGDM3T01		CONTRACTOR OF A	Secured	Subject Cod	e Subject	Max.	Marks		
	indiant Dusiness Environment	100	1	PGDMaton	L'ANDRESS AND	Marks	Secured		
PGDM3T02	Operations Research	100	76		Management	100	81		
	and the second of the second second	100	67	PGDM4PUI	Study on Industry and Company				
PGDM3T03	Accouting for Managers	100		-	Analysia	100	88		
PGDM3104 Corporate Legal Frame Work		100	85		Specialisation-1 : Human Resource Management				
	And the second se	100	81	PGDM4EH1	Human Resources Planning &	Fernera			
PGDM3T05	Production & Operations Management				Development	100	86		
		100	70	PGDM4EH2	Management of Industrial Relations				
GOM STOG	Management Information System				in the second se	100	81		
GOMBVOI	Subject Viva-Voce	100	78		Specialisation-II : MARKETING		SKULLE		
	and the second	100	79	PGDM4EM1	Integrated Marketing				
GDM3SOT I	Propagatation Still Alter St.	109406			Communication	100	70		
GDM3501 Presentation Skills (Non- Credit)	(Non-Credit)	50	45		Consumer Behaviour				
				PGDM4V01	Subject Viva-Voce	100	79		
				the second s	Locut Management 21.11	100	80		
	A STATE OF A			1 CA D CA	Event Management Skills (Non-Credit)	50	44		

Controller of Examinations Date: 15-01-2022



DIRECIUM ALWAR SCHOOL OF RESHESS & COMPUTERS alaam-530 #25. (A.P)

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Himachalnagar, Gajuwaka, Visakhapatnam ampus 530 026







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Date : 17/08/2022

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Discipline	:	ECE		
Programme	1	M.Tech		

- Scholar No : 2124203
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GATE Registration Id	ME21S7607800	ME21S76078005		ate Name	RAMU LUKALAPU			
Father Name	LUKALAPU HAF	LUKALAPU HARIMUKUNDA RAO		Name I	LUKALAPU KRISHNAVENI			00
Gender	MALE	MALE		(	03-07-1997			
Nationality	INDIAN		Category		OTHER BACKWARD CLASS (OBC- NCL)			
Seat Allotment Details			1					
		Academic Program Allocated		Allocated Categor	y Cho	ice No.	Round No.	Group Id
Motilal Nehru National Institute of Technology Thermal Engineering Allahabad			OBC	6		4	G1	
Sub Category List				_				
Person with Disability				No				
Qualification Details								
Qualifying Degree (For C	CMT) Marks Detail	s						
Passing Status				Passed				
Passing Year				2020				

Passing Year	2020				
Qualifying Degree	Bachelor of Engineering/Technology (BE/B.Tech)				
Qualifying discipline Name	B.E./B.Tech. in Mechanical Engineering				
Result Mode	CGPA				
CGPA Maximum Point Scale	10				
Obtained CGPA	8.14				
CGPA out of 10	8.14				
Uploded Documents					
Signature	Signature				
Document for Proof of date of birth					
Photo ID proof as per Govt. of India norms.					
Mark sheet of Class XII					
Grade/Mark sheets of qualifying examination for all semesters, if awaited then uptill pre-final semester					
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