



AVANTHI INSTITUTE OF ENGINEERING AND TECHNOLOGY

(Approved by A.I.C.T.E., New Delhi, & Permanently Affiliated to J.N.T.U.K., Kakinada)

NAAC “B++” Accredited Institute

Cherukupally (Village), Near Tagarapuvalasa Bridge, Bhogapuram (Mandal), Vizianagaram -531162.

www.aietta.ac.in, principal@aietta.ac.in

3.5.2 Number of functional MoUs with institutions, other universities, industries, corporate houses etc. during the year -2020-2021

S.NO	Organization with which MoU is signed	Name of the institution/ industry/ corporate house	Year of signing MoU	Duration (years)	List the actual activities under each MOU year wise	Number of students/teachers participated under MoUs	Link to the document	Page No
1	TECK TEAM SOLUTIONS, VISAKHAPATNAM	TECK TEAM SOLUTIONS	01-03-2020	3	Industrial Training & Visits, Internships and Placement of Students, Research and Development, Skill Development Programs, Guest Lectures, Faculty Development Programs	215 Students		4
2	FOCUS ACADEMY FOR CAREER ENHANCEMENT	FOCUS ACADEMY FOR CAREER ENHANCEMENT	31-07-2019	2	Campus recruitment Training	783 Students		10
3	DATAPRO COMPUTERS Pvt. Ltd, VISAKHAPATNAM	DATAPRO COMPUTERS Pvt. Ltd	25-11-2020	2	Industrial Training & Visits, Internships and Placement of Students, Research and Development, Skill Development Programs, Guest Lectures, Faculty Development Programs	418 Students		15
4	R RADIANT ENGINEERING SERVICES, VISAKHAPATNAM	R RADIANT ENGINEERING SERVICES	25-11-2020	2	EEE- Electrical Instrumentation, pcb designing , Electrical systems design, MATLAB, IOT, E Cad Mech-Auto cad, Piping design and drafting,FEA,2D Drafting ,3D Product Animation,3D modeling	301 Students		20



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5	IGIAT, VISAKHAPATNAM	IGIAT	08-07-2020	2	<p>Cisco Certified Network Associate (Module 1,2& 3*). Hardware and Networking (HNW), Web Technologies (HTML, CSS, & Java Script), Microsoft .NET Technologies, Java & J2EE, Technologies, Oracle, Python With AI (Artificial Intelligence) & ML (Machine Learning), Productivity Tools, Information Technologies, Embedded Systems, Programmable Logic Controllers, SCADA, AutoCAD, UniGraphics NX4, CATIA, PRO E/ Creo, Master CAM ANSYS, CNC Milling and Lathe Programming and Machining, AutoCAD Civil Total station, GIS/GPS, Structural Design (STAAD Pro), Auto Desk Revit,</p>	156 Students	26
6	IOGMINDS, VISAKHAPATNAM	IOGMINDS	05-02-2020	2	<p>Training and internships on Website development, Live Training, Digital Marketing, Graphic designing, Block chain development, Mobile app development, Web hosting services, Whatsapp marketing, social media marketing</p>	190 Students	32



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7	BENCHMARK ENGINEERING SOLUTIONS, VISAKHAPATNAM	BENCHMARK ENGINEERING SOLUTIONS	27-11-2020	2	Training on PRO-E, ANSYS, NDT and CFD Training, Auto CAD, STAD pro, Revit Architecture, E-Tabs	465 Students		38
8	NATIONAL ENGINEERING AC Sales & Service, HYDERABAD	NATIONAL ENGINEERING AC Sales & Service	03-07-2018	3	Refrigeration and Air conditioning- workshops ,Guest lectures, Certificate Programmes	161 Students		42
9	APSSDC -GOVT of AP	APSSDC-GOVT of AP	23-01-2020	4	Skill Development & Training	----		44
10	APSSDC-DASSAULT SYSTEMS- GOVT of AP	APSSDC-DASSAULT SYSTEMS- GOVT of AP	05-10-2018	3	Dassault lab Training -3D Modeling	----		57


Principal
PRINCIPAL

AVANTHI INSTITUTE OF ENGG. & TECH
Cherukupally (V), Chittivalasa (SAO)
Bhogapuram (M),
Vizianagaram (Dist.)-531162



MEMORANDUM OF UNDERSTANDING (MOU)

BETWEEN

**AVANTHI INSTITUTE OF ENGINEERING & TECHNOLOGY
TAGARAPUVALASA, VIZIANAGARAM**

AND

**TECK TEAM SOLUTIONS
VISA KHAPATNAM**

MEMORANDUM OF UNDERSTANDING

This Memorandum of Understanding (hereinafter called as the 'MOU') is entered into from Academic Year 2020-2021 to 2022-2023.

BETWEEN

AVANTHI INSTITUTE OF ENGINEERING & TECHNOLOGY, Cherukupally Village, Chittivalasa(SO), Bhogapuram, Vizianagaram Dist 531162 Andhra Pradesh the **FIRST Party** and represented herein by its **Director Dr A. Chandra Sekhar** (hereinafter referred as '**FIRST Party**'), the institution which expression, unless excluded by or repugnant to the subject or context shall include its successors – in-office, administrators and assigns).

AND

TECK TEAM SOLUTIONS, Visakhapatnam, 1-20/1, Pulaganipalem Village, Pendurthy-Juttada Road, Visakhapatnam-531 173, Andhra Pradesh, the **SECOND Party**, and represented herein by its Founder, **Sri N. Venkata Reddy**, (hereinafter referred to as "**SECOND Party**", company which expression, unless excluded by or repugnant to the subject or context shall include its successors – in-office, administrators and assigns).

(First Party and Second Party are hereinafter jointly referred to as 'Parties' and individually as 'Party')

WHEREAS:

- First Party is a Higher Educational Institution named: **AVANTHI INSTITUTE OF ENGINEERING & TECHNOLOGY**
- TECK TEAM SOLUTIONS**, the Second Party is a Training firm and first **ISO certified Robotics company in A.P.** Firm in the domain of Electronics, Embedded Systems and Robotics platforms. Providing Internships, Guest Lectures, Conducting Technical Workshops/ Seminars, Project support Academic and Real time .
- TECK TEAM SOLUTIONS**, the Second Party is promoted by, **Shri. N Venkata Reddy, as a Founder .**
- First Party & Second Party believe that collaboration and co-operation between themselves will promote more effective use of each of their resources, and provide each of them with enhanced opportunities.
- The Parties intent to cooperate and focus their efforts on cooperation within area of Skill Based Training, Education and Research.



- F) Both Parties, being legal entities in themselves desire to sign this MOU for advancing their mutual interest.

NOW THEREFORE, IN CONSIDERATION OF THE MUTUAL PROMISES SET FORTH IN THIS MOU, THE PARTIES HERETO AGREE AS FOLLOWS:

CLAUSE 1 CO-OPERATION

- 1.1 Both Parties are united by common interests and objectives, and they shall establish channels of communication and co-operation that will promote and advance their respective operations within the **Institution** and its related wings. The Parties shall keep each other informed of potential opportunities and shall share all information that may be relevant to secure additional opportunities for oneach other.
- 1.2 First Party and Second Party co-operation will facilitate effective utilization of the intellectual capabilities of the faculty of First Party providing significant inputs to them in developing suitable teaching / training systems, keeping in mind the needs of the industry, the SecondParty.
- 1.3 The general terms of co-operation shall be governed by this MOU. The Parties shall cooperate with each other and shall, as promptly as is reasonably practical, enter into all relevant agreements, deeds and documents (the 'Definitive Documents') as may be required to give effect to the actions contemplated in terms of this MOU. The term of Definitive Documents shall be mutually decided between the Parties. Along with the Definitive Documents, this MOU shall represent the entire understanding as to the subject matter hereof and shall supersede any prior understanding between the Parties on the subject matter hereof.

CLAUSE 2 SCOPE OF THE MOU

- 2.1 The budding graduates from the institutions could play a key role in technological up-gradation, innovation and competitiveness of an industry. Both parties believe that close co-operation between the two would be of major benefit to the student community to enhance their skills andknowledge.
- 2.2 **Curriculum Design:**Second Party will give valuable inputs to the First Party in teaching / training methodology and suitably customize the curriculum so that the students fit into the industrial scenariomeaningfully.



- 2.3 **Industrial Training & Visits:** Industry and Institution interaction will give an insight into the latest developments / requirements of the industries; the Second Party to permit the Faculty and Students of the First Party to visit its group companies and also involve in Industrial Training Programs for the First Party. The industrial training and exposure provided to students and faculty through this association will build confidence and prepare the students to have a smooth transition from academic to working career. The Second Party will provide its Labs / Workshops / Industrial Sites for the hands-on training of the learners enrolled with the First Party.
- 2.4 **Internships and Placement of Students:** Second Party will actively engage to help the delivery of the Internship and placement of students of the First Party into internships/jobs as per AICTE internship Policy. The Second Party will also register itself on AICTE Internship Policy Portal for disseminating the Internship opportunities available with them.
- 2.5 **Research and Development:** Both Parties have agreed to carry out the joint research activities in the fields of research oriented innovation technologies. It includes creating a plethora of opportunities for students, researchers and academicians to interact with industries in application development for societal benefits.
- 2.6 **Skill Development Programs:** Second Party to train the students of First Party on the emerging technologies in order to bridge the skill gap and make them industry ready.
- 2.7 **Guest Lectures:** Second Party to extend the necessary support to deliver guest lecturers to the students of the First Party on the technology trends and in house requirements.
- 2.8 **Faculty Development Programs:** Second Party to train the Faculties of First Party for imparting industrial exposure/ training as per the industrial requirement considering the National Occupational Standards in concerned sector, if available.
- 2.9 Both Parties to obtain all internal approvals, consents, permissions, and licenses of whatsoever nature required for offering the Programs on the terms specified herein
- 2.10 There is no financial commitment on the part of the **AVANTHI INSTITUTE OF ENGINEERING & TECHNOLOGY**, the Second Party to take up any program mentioned in the MoU. If there is any financial consideration, it will be dealt separately.

CLAUSE 3 INTELLECTUAL PROPERTY

- 3.1 Nothing contained in this MOU shall, by express grant, implication, Estoppel or otherwise, create in either Party any right, title, interest, or license in or to the intellectual property (including but not limited to know-how, inventions, patents, copy rights and designs) of the other Party



CLAUSE 4 VALIDITY

- 4.1 This Agreement will be valid until it is expressly terminated by either Party on mutually agreed terms, during which period **AVANTHI INSTITUTE OF ENGINEERING & TECHNOLOGY**, the Second Party, as the case may be, will take effective steps for Implementation of this MOU. Any act on the part of **AVANTHI INSTITUTE OF ENGINEERING & TECHNOLOGY**, the Second Party after termination of this Agreement by way of communication, correspondence etc., shall not be construed as an extension of this MOU
- 4.2 Both Parties may terminate this MOU upon 30 calendar days' notice in writing. In the event of Termination, both parties have to discharge their obligations.

CLAUSE 5 RELATIONSHIP BETWEEN THE PARTIES

- 5.1 It is expressly agreed that First Party and Second Party are acting under this MOU as independent contractors, and the relationship established under this MOU shall not be construed as a partnership. Neither Party is authorized to use the other Party's name in any way, to make any representations or create any obligation or liability, expressed or implied, on behalf of the other Party, without the prior written consent of the other Party. Neither Party shall have, nor represent itself as having, any authority under the terms of this MOU to make agreements of any kind in the name of or binding upon the other Party, to pledge the other Party's credit, or to extend credit on behalf of the other Party.


TECK TEAM SOLUTIONS


AVANTHI INSTITUTE OF ENGG & TECH

- 5.2 Any divergence or difference derived from the interpretation or application of the MoU shall be resolved by arbitration between the parties as per the Arbitration Act, 1996. The place of the arbitration shall be at District Head Quarters of the First Party. This undertaking is to be construed in accordance with Indian Law with exclusive jurisdiction in the Courts of Visakhapatnam, Andhra Pradesh




TECK TEAM SOLUTIONS

TM

TECK TEAM SOLUTIONS

A Training & Product Development Firm

Door No 1-20/1, Pulagalipalem, Pendurthi (M), Visakhapatnam (D) - 531173

7416067555 teckteams@gmail.com www.teckteamsolutions.com

AGREED:

For : AVANTHI INSTITUTE OF ENGINEERING & TECHNOLOGY	For : TECK TEAM SOLUTIONS
Authorized Signatory 	Authorized Signatory 
Address Avanthi Institute of Engineering & Technology, Cherukupally Village, Chittivalasa (SO), Bhogapuram, Vizianagaram Dist 531162	Address 1-20/1, Pulagalipalem - Juttada Rd, Pulagalipalem, Pendurthy Mandal, Visakhapatnam
Name Dr. A. CHANDRA SEKHAR	Name Mr. VENKATA REDDY. N
Designation Director	Designation Founder
Email Id director@aietta.ac.in	Email Id teckteams@gmail.com
Website www.aietta.ac.in	Website www.teckteamsolutions.com

Witness 1:

Witness 2:

Witness 3:

Witness 4:

FACE - MoU



AVANTHI INSTITUTE OF ENGINEERING AND TECHNOLOGY

(Approved by AICTE, Recognized by the Govt. of A.P. & Permanently Affiliated to JNTU, Kakinada)
Cherukupally Villages, Chilukoti (S.O), Bhogapuram, Vizianagaram Dist. - 531 162.

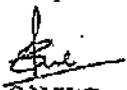
☎ : 08933-226739
: 9705169740
Fax : 08933-226739
: 0891-2746231
: 0891-5567320
Fax : 0891-5567321

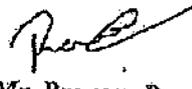
Service Level Agreement (SLA)

The Service Level Agreement (SLA) is entered into on 31 July 2019 between Avanthi Institute of Engineering & Technology, Bhogapuram, AP - 535006 and Focus Academy for Career Enhancement (FACE), Hyderabad - 500082

Avanthi Institute of Engineering & Technology, is represented by Dr. S.N.V.Ganesh, Principal and Focus Academy for Career Enhancement (FACE), Hyderabad - 500082 is represented by Mr. Praveen P, Senior Manager - Business Development - Visakhapatnam East Godavari, Srikakulam, Viz.

Avanthi Institute of Engineering & Technology, and Focus Academy for Career Enhancement (FACE) decided to lay down the terms and conditions of the SLA with the following clauses. The terms and conditions are not limited to the following but new terms shall only be added with mutual consent of both the parties.


Dr. S.N.V.Ganesh
(Principal - Avanthi)


Mr. Praveen P
(Senior Manager - Business Development)

PRINCIPAL
Avanthi Institute of Engg. & Tech
Cherukupally (V), Bhogapuram
Vizianagaram (Dist.)

Committed for achieving Excellence in Technical Education

120
9.6

Section 1 - Program and batch details

Full Name of College	Avanathi Institute of Engineering & Technology
Program Name	Apprentice for Placements : 72 Hours; INVI-INFER : 12 Hours; Apprentice Challenge: 12 Hours; RE-LITE : 6 Hours; RE-PNC-6 & 7 : 9 Hours; WRTWS-6 Hours
Total Program Duration (in Days)	20 days (CRP) $\times 6 = 120$
Total Program Duration (in Hours)	120 Hours
Degree and Passing out year of students to be trained	DSTech 2021
Training Dates	Phase 1: 19,20,21,22,23,26,27,28,29,30 Phase 2 & 3: Yet to receive
Semester of Study of students to be trained	5 th Semester Students
Total No of students attending the training	393
No of batches	6
Session Timings	9:30 AM to 12:20 PM and 1:10 PM to 4:10 PM

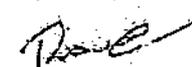
IMPORTANT:

- Any request for change in training dates needs to be communicated to FACE at least 7 working days in advance
- Even if communicated 7 working days in advance, FACE is not automatically liable to deliver the service on the revised dates. FACE will re-confirm the possibility of service delivery based on availability of trainers, ease of trainer travel and accommodation and other constraints.
- Once the SLA is signed, our Accounts Manager (AM) from FACE will be in touch with you to plan finer details of logistics. Details of the Accounts Manager (AM) are:
 - o Name: Ms. Rekha
 - o Mobile Number: 8973054080
 - o Email ID: sim@faceacademy.in

DECLARATION: I have read and understood Section 1 - Program and batch details and I agree to the same.


Dr. S.N.V. Ganesh
(Principal - Avanathi)

PRINCIPAL
Avanathi Institute of Engg. & Tech
Krupally (V), Bhopale


Mr. Praveen P
(Senior Manager - Business Development)

Section 2 - Billing Terms and Conditions

Duration of Training Program (In days)	20 Days
Duration of Training Program (In Hours)	120 Hours
Price per Student	Rs. 2119 ✓
GST @ 18%	Rs. 381
Total Price per Trainer (Inclusive of taxes)	Rs. 2500
No of students for whom materials will be sent (as per attached batch list)	420 (Minimum Batch Size)
No of Students to be billed	420
Total Contract Value	Rs. 2500 * 420 = 10,50,000 ✓
Additional Students	10% of the Batch size with above Terms & Conditions

NOTE: After completion of program FACE Finance Manager, Ms. Sindhu will be in touch with the college SPOC for invoicing and payments. SPOC details are:

FACE Finance Manager Details:

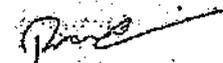
- Name - Mr. Pradeep
- Designation - Finance Manager
- Mobile No - 9688026763
- Email

Avanathi Institute of Engineering & Technology Principal Details

- Name - Dr. S.N.V. Ganesh
- Designation - Principal
- Mobile No - 8978402145
- Email - snvganesh@gmail.com

DECLARATION: I have read and understood Section 2- Billing Terms and Conditions and I agree to the same.


Dr. S.N.V. Ganesh
 (Principal - Avanathi)


Mr. Praveen P.
 (Senior Manager - Business Development)

PRINCIPAL
 Avanathi Institute of Engg. & Tec
 Cherukupally (V), Bhogapuram
 Vizianagaram (Dist.)-53110.

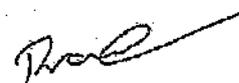
Section 3 - Payment Schedule - Terms & Conditions

Advance % Payable	NA												
Advance Amount Payable	NA												
Advance Payment Schedule	NA												
Last date for payment of advance amount (falling which the training will not be delivered)	NA												
Maximum Credit Period for Balance Payment	45 days from the last date of execution												
Last Date for Balance Payment	NA												
Mode of Payment	By Cheque or DD, favoring Focus 4-D Career Education Pvt. Ltd. Payable at Coimbatore												
	By NEFT/ RTGS Transfer to:												
	<table border="1"> <tr> <td>Account Holder Name</td> <td>Focus 4-D Career Education Pvt. Ltd.</td> </tr> <tr> <td>Account No</td> <td>53109000142765</td> </tr> <tr> <td>Bank Name</td> <td>City Union Bank</td> </tr> <tr> <td>Branch Name</td> <td>Vilankunichi Branch</td> </tr> <tr> <td>IFSC Code</td> <td>CIOB0000053</td> </tr> <tr> <td>PAN No.</td> <td>AABCF3266F</td> </tr> </table>	Account Holder Name	Focus 4-D Career Education Pvt. Ltd.	Account No	53109000142765	Bank Name	City Union Bank	Branch Name	Vilankunichi Branch	IFSC Code	CIOB0000053	PAN No.	AABCF3266F
Account Holder Name	Focus 4-D Career Education Pvt. Ltd.												
Account No	53109000142765												
Bank Name	City Union Bank												
Branch Name	Vilankunichi Branch												
IFSC Code	CIOB0000053												
PAN No.	AABCF3266F												
	NOTE: Cash payments will not be accepted												

RTGS

DECLARATION: I have read and understood Section 3- Payment Schedule - Terms and Conditions and I agree to the same. I also agree that Disputes if any are subject to jurisdiction of Coimbatore courts only.


Dr. S.N.V. Ganesh
 (Principal - Avanthi)


Mr. Praveen P
 (Senior Manager - Business Development)

PRINCIPAL
 Avanthi Institute of Engg. & Tech
 Vukupally (V), Dhogapuram
 Arnanagar (Dist.) - 531162

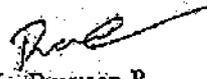
Section 4 - Travel and Logistics - Terms & Conditions

Trainer Travel to Vizag	FACE will take care
Local conveyance from point of entry in Vizag to place of stay	FACE will take care
Trainer Accommodation	FACE will take care
Local Conveyance from place of stay to College and back	College will take care
Food Arrangements (Lunch)	College will take care
Materials Printing	FACE will take care
Materials Dispatch	FACE will take care

DECLARATION: I have read and understood Section 4 - Travel & Logistics - Terms and Conditions and I agree to the same.


Dr. S.N.V. Ganesh
(Principal - Avanathi)

PRINCIPAL
Avanathi Institute of Engg. & Tech
Cherukupally (V), Bhogapuram (M),
Vizianagaram (Dist.)-531162


Mr. Praveen P
(Senior Manager - Business
Development)

Registered Office :

9-14-1, Flat No. 301&302, 2nd Floor, Kotu Emplre, VIP Road,
CBM Compound, Siripuram, Visakhapatnam - 530003.
Ph : 0891-2507227,2707227



MEMORANDUM OF UNDERSTANDING

BETWEEN

AVANTHI INSTITUTE OF ENGINEERING & TECHNOLOGY
TAGARAPUVALSA, CHERUKUPALLY, BHOGAPURAM (M), VIZIANAGARAM

And

DATAPRO COMPUTERS PVT. LTD.
VISAKHAPATNAM



This MEMORANDUM OF UNDERSTANDING is entered on -25-11-2020

BETWEEN

AVANTHI INSTITUTE OF ENGINEERING AND TECHNOLOGY

TAGARAPUVALSA, CHERUKUPALLY, BHOGAPURAM (M), VIZIANAGARAM

AIET, Tagarapuvalsa was established in 2005 with a vision to make an indelible mark in the field of Engineering Education & Research.

Highlights of the College:

- Established in 2005
- Offers UG and PG programs

Accreditations:

- AIET, Tagarapuvalsa is providing quality education since 15 years one of the reputed institutes in Vizianagaram District, AP affiliated to JNTU, Kakinada.
- College is Approved by AICTE, New Delhi.

Mission:

To impart Value based scientific Knowledge through Quality Technical Education. The promoter "AVANTHI EDUCATIONAL SOCIETY" has a vast experience of nearly two decades in running different educational institutions.

AND

DATAPRO COMPUTERS PVT. LTD.
VISAKHAPATNAM

About Company:

With the onset of computers' in India, computer competence became the new core skill for the modern workforce, the Datapro Computers Pvt. Ltd, popularly known as Datapro across the country, was established way back in 1990 by two visionaries, viz. Sri R. Sai Prasad and Sri S. Prasad, combination of Technocrat and Entrepreneur to provide affordable and employable computer skills for the masses.

With our trainers qualitative education to the trainees, constructive thinking by the Management and the positive approach towards placements of those trained candidates, with in a short span of time, it has emerged as leading multi-skill training provider in the Country covering 14 states-171 centres with 300 plus Trainers.

Datapro, besides being an approved Training Partner of NSDC and having affiliations with as many as 19 Sector Skill Councils, over the years we have trained and placed more than 113204 and 80079 candidates respectively sponsored by various schemes of Central and State Govt, Agencies, training and placements of candidates in active projects, Viz, DDU-GKY, PMKVY, Nai Manzil, Surya Mitra, Seekho Aur Kamao, MAEF, MEPMA, NULM, ORMAS, OSFDC, PBSSD, JSMD, SUDA, etc are under-way.

The training programs that are underway includes DDUGKY in Jammu & Kashmir, Jharkhand, Odisha, Telangana, Sagarmala in Andhra Pradesh, PMKVY and PMKK in Different States, BSDM in Bihar, JSMD in Jharkhand, Nai Manzil in Telangana, PBSSD in West Bengal, NULM in Madhya Pradesh, Chattisgarh and Jharkhand, Surya Mitra and Ustad in Andhra Pradesh, etc.

Brief details of the Company

This MOU shall commence from the date of its signing and shall continue for a period of Two years from date of its signing. Unless either party by notify in writing to the other party of its intention to terminate this MOU thirty days in advance.

This MOU is not legally binding contract and under no circumstances des this memorandum subject either of the parties to liability for breach, whether material or minor of contract or any other liability under national applicable law.

AJET, Tagarapuvalsa and DATAPRO COMPUTERS PVT. LTD., Visakhapatnam recognize that they share common goals and are desirous to establish a cooperative arrangement for mutual Benefit.

The said arrangement between AJET, Tagarapuvalsa and DATAPRO COMPUTERS PVT. LTD. VISAKHAPATNAM will be in the following areas:

1. Curriculum Design & Delivery:

- By nominating industry subject experts in the respective boards of studies.
- By offering Training to the faculty members in the contemporary technologies.
- By offering the course delivery for the industry driven core electives and one credit courses beyond the curriculum.

2. Industrial Projects & Consultancy:

- Provide support in taking up and formulation of the joint research proposals.

- Participate in handling the industry related consultancy projects.
- Provide collaborative consultancy services in the areas where ever applicable.
- Submit the collaborative funded research projects to the funding agencies.

3. Industry visits and Internship:

- Support in organizing industry visits in the respective disciplines
- Provide opportunities for summer and Full semester internships.

4. Guest Faculty / Visiting Faculty/Resource Person from industry:

- Nominate senior subject experts from industry as Subject Experts
- Depute senior HR/Technical personnel for general motivational sessions.
- Conduct employability orientation programs for the students.

5. Management Development Programs (MDPs):

AIET, Tagarapuvalsa helps in providing the resources for the different Management development programs that are needed by the industry on ongoing basis in the following indicated areas

Team Building	Communication Skills
Stress Management	Conflict Management
Etiquette	Customer Service
Transactional Analysis	Emotional intelligence
Time Management	Interpersonal Skill.

6. Utility of the infrastructure:

- AIET, Tagarapuvalsa offers in sparing the available lab facilities for the technical training and consultancy work related to the industry.

Terms and Conditions:

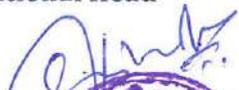
- Both AIET, Tagarapuvalsa and DATAPRO COMPUTERS PVT LTD., Visakhapatnam shall nominate a SPOC from both side to oversee and ensure that all the activities under the MOU are taken up with true spirit
- All the travel and other logistics needed for the industry experts will be take care by AIET, Tagarapuvalsa

7. Indicative outcomes of the MOU:

Item	Item Description	Target / Year
1	Industrial Projects & Consultancy	1-2 collaborative consultancy project

2	Workshops for students	02 (01 per semester as per the availability of students)
3	Faculty Development / Management Development Programmes	In the ration of 1:1
4	Full Semester Internship	10-15 students (Subjects to seats availability with industry)
5	Guest Faculty/ Visiting Faculty/ Resource Person from Industry	1-2 Recourse persons from industry

IN WITNESS WHEREOFF the parties here to have executed this understanding on the day and date as below

<p>For AVANTHI INSTITUTE OF ENGINEERING AND TECHNOLOGY</p> <p>TAGARAPUVALSA, CHERUKUPALLY, BHOGAPURAM (M), VIZIANAGARAM</p>	<p>For DATAPRO COMPUTERS PVT. LTD. VISAKHAPATNAM</p> <p>GST Number : 37AADCD0138J1ZT. Company CIN : U72900AP2008PTC061122.</p>
<p>Name : Dr. A Chandra Sekhar Designation : Director Signature :  Date: 25-11-2020 Stamp and Seal:  Place : Tagarapuvalasa</p>	<p>Name : K.S.B Kishore Varma Designation : National Head Signature :  Date: 25-11-2020 Stamp and Seal: </p>

WITNESS

1. Dr. T Srinivasa Rao, TPO, -AVANTHI GROUP of COLLEGES
2. Business Development Manager, Datapro Computers Pvt. Ltd., Visakhapatnam



MEMORANDUM OF UNDERSTANDING

between



R RADIANT ENGINEERING SERVICES

VISAKHAPATNAM



And

**AVANTHI INSTITUTE OF
ENGINEERING AND TECHNOLOGY**

CHERUKUPALLY, VIZIANAGARAM



This Memorandum of Understanding is being entered into on the below mentioned date between:

R RADIANT ENGINEERING SERVICES

and

AVANTHI INSTITUTE OF ENGINEERING AND TECHNOLOGY

With a specific purpose of bringing the B Tech students of Aiet nearer to the Application Field of the subject matter being taught in the class and to make them aware of the ways and means through which such objectives are fulfilled.

1. Whereas the **AVANTHI INSTITUTE OF ENGINEERING AND TECHNOLOGY**, affiliated to JNTUK, Vizianagaram located at Vill: Cherukupally, Bhogapuram Mandal, Vizianagaram District, is an AICTE, New Delhi approved Technological Institute of higher learning with different disciplines like ECE, CSE, EEE, Mech., etc. and has been imparting its students with quality and up to date technical instructions through deployment of empowered, sincere and experienced technical faculties. Through various interactive and exchange programs with other institutes, research laboratories and industries, larger exposure for the students.
2. Whereas **R RADIANT ENGINEERING SERVICES**, located at #48-14-109, 2nd floor, Beside The Reliance Jewelry, Near Rama Talkies Junction, Visakhapatnam, Andhra Pradesh 530016, India. **R RADIANT ENGINEERING SERVICES** are delighted to introduce ourselves as a Consulting engineer services & manpower Recruitment / supply Certified Company and a fast- growing Engineering Consultancy. We are the leading Service Providers on Design & Detailing Engineering sector in Visakhapatnam.

R RADIANT ENGINEERING SERVICES, a team of Professionals with Global experience in Oil & Gas, Refineries, Petrochemical, Power, Pipe lines, Chemical, Fertilizer



industries, Product Development, Electrical systems Computer Aided Engineering, Consultancy, Recruiting & Staffing offers cost effective services with world-class quality in Engineering, Procurement Assistance, Training and Support services to the clients. Our strength lies in understanding the customer needs in Global perspective and the ability to provide single source multi-discipline services of true value to our customers

3. To foster the culture of garnering wider customer support and creating exalted customer base, the company always thrives on new and fresh ideas from the newer generation of young and intelligent technical brains from the institute and to sharpen their intellects to the best advantage to our industry and of the country as a whole.
4. Both **AIET** and **R RADIANT ENGINEERING SERVICES**, understand and appreciate the facts that through interactive, cooperative and collaborative efforts of industry and institute will play a very vital and productive role for an increasingly large role in economic advancement of the regional and national economic activities.
5. It is the intent of the **CEO of R RADIANT ENGINEERING SERVICES** and the **Principal of AIET**, to bring about a level of understanding between them and work out a comprehensive program of imparting relevant knowledge to students, expand technical engagement between the industry and institute, joint research and development cooperation to bring forth an increasing dissemination of knowledge power to everybody's best interest.
6. Through this document of mutual understanding, general rules of such an collaborative action-methodology is enumerated, which in no way shall interfere the respective focus areas of their original activities. This document provides the general structure and principles to facilitate a relationship between the two partners of understanding on amicable and no profit no loss basis.

7. The field of the cooperation between the two partners will be governed by the following:

- The agencies will sit together to decide on the areas where their cooperation will bring in maximum benefit to the technical minds of the students and maximum value added benefits to the product-end-users.
- Necessary inputs and knowledge to be imparted to the students to initiate the right thinking process in them and make them ready to accept a new and challenging assignment beyond their syllabus.
- The initiated and interested students will be shortlisted and recommended to the industry.
- The students thus nominated will be guided by the industry in the finer nuances of the target objective,
- The students will be amalgamated with the existing research and development team members to contribute their might,
- The activities shall be subdivided into categories

Electrical Engineering

Electrical Instrumentation
PCB designing
Electrical systems design
MATLAB
IOT
E-Cad

Mechanical Engineering

Auto cad
Piping design and drafting
FEA
2D Drafting
3D Product Animation
3D modeling

- Necessary exposure as and when required by the students for fulfillment of academic criteria like Mini Project and Main Project will also be provided in a planned schedule,
- Performance of the students will be reviewed internally by the industry and it may culminate into job offer to suitable candidate,
- To meet the notional expenses incurred by the industry towards arranging necessary infrastructure, implements, documents, components etc., the students will be charged with a nominal fee per academic session and the same will be collected by the institute and forwarded to the industry,
- The effectiveness and usefulness of this initiative will be reviewed jointly by the institute and the industry at reasonable time intervals and will be acted upon accordingly,
- This understanding is envisaged to be in place for **two years** from the date of this agreement and may be extended by suitable periods decided during reviews,
- In case any dispute or conflict of interest arises during the tenure of this agreement, the same will be amicably settled through joint meetings between the agreed parties.

In agreement to the general arrangement presented above, both the parties –**AVANTHI INSTITUTE ENGINEERING AND TECHNOLOGY, Cherukupally, BhogapuramMandal, VizianagaramDistrict** and **R RADIANT ENGINEERING SERVICES**, put their respective endorsement on this Memorandum of Understanding on this **25th November2020.**

For

AVANTHI INSTITUTE OF
ENGINEERING AND TECHNOLOGY

VIZIANAGARAM



Signature 

DIRECTOR

Avanthi Institute of Engg. & Tech.
Cherukupally (V), Bhogapuram (T)
Vizianagaram (Dist.)-531162

Date:

25-11-2020

For

R RADIANT
ENGINEERING SERVICES

VISAKHAPATNAM



Signature 

Date: 25/11/2020

MEMORANDUM OF UNDERSTANDING

This Memorandum of Understanding (MoU) is made on (date) in the Year 2020 between

Indo German Institute of Advanced Technology, a Project by Govt. of Andhra Pradesh and Govt. of Germany having its office at Industrial Estate, Kancharapalem, Visakhapatnam-530007 (hereinafter referred to as IGIAT), on the one part.

and

Avanathi Institute of Engineering and Technology, Cherukupally, Vizianagaram, Andhra Pradesh-531162, on the second part.

In this connection, the following Points are agreed upon:

1. Objective

The overall objective is to provide training to the students of Avanathi Institute of Engineering and Technology, in the pre-designed courses, and support students on a continuous basis in order to make the students industry competent.

2. Recitals

- a. IGIAT is in the business of providing Training and Consultancy Services and other allied business for its Clients worldwide with a vision to become a "Nerve Centre of Industry" for empowering society through advanced technologies and a mission to provide high quality, employment-oriented training & qualification, consultancy and related services in advanced technologies, aimed at making Industry globally competitive and at improving employability of technical personnel including the disadvantaged groups of the society.
- b. Avanathi Institute of Engineering and Technology has been imparting its students with quality and up to date technical instructions through deployment of empowered, sincere and experienced technical faculties. Through various interactive and exchange programs with other institutes, research laboratories and industries, larger exposure for the students. It persistently seeks and adopts innovative methods to improve the quality of higher education on a consistent basis



- c. The purpose of this agreement is with reference to defining the areas of cooperation, benefiting both the Avanathi Institute of Engineering and Technology and IGIAT.

NOW THIS AGREEMENT WITNESSETH as follows:

Areas of cooperation

3. Scope of Agreement:

IGIAT:

- IGIAT to liaison with Avanathi Institute of Engineering and Technology for providing training to the students and come up with strategy to deliver tailor made courses.
- IGIAT to provide the Avanathi Institute of Engineering and Technology, the methodology and content of the training for the above interaction.
- IGIAT will provide training on the specified list of Courses to the students and faculty.
- IGIAT will bring latest software and advanced hardware training Kits to Avanathi Institute of Engineering and Technology for trainings.
- IGIAT will organize Seminars/Workshops at Avanathi Institute of Engineering and Technology with National and International Experts in the advanced technologies.

Avanathi Institute of Engineering and Technology:

- Avanathi Institute of Engineering and Technology will identify and provide 30 students per batch.
- Avanathi Institute of Engineering and Technology would set up a **Avanathi Institute of Engineering and Technology- IGIAT Technology Center** in the college campus by exclusively naming as above and making available:
 - One furnished Lab/class room with minimum 30 Systems and audio-visual aid.However **Avanathi Institute of Engineering and Technology** can use this lab in all the other free timings.



4. Training Support & Methodology

- Training shall be arranged at the Avanathi Institute of Engineering and Technology premises.
- IGIAT shall provide all support needed for imparting the necessary training to the students of Avanathi Institute of Engineering and Technology.
- Training is expected to be completed in one academic year.
- Each training program of specified duration will be carried out for two hours on all working days in a week.
- IGIAT and Avanathi Institute of Engineering and Technology will jointly certify the participants of training programme after successful completion.

5. General Agreements

- Both the parties agree that no action / failure on either behalf to act relating to the above proposal will give raise to / serve as the basis for any claim, obligation or liability on either side.
- The trainers of IGIAT are not responsible for any damage / malfunction of hardware or computer system in the Avanathi Institute of Engineering and Technology labs during the training period.
- The labs identified for training has to be looked after by the respective lab in-charge of the college.
- Neither party shall issue any press release, public announcement or other such disclosure concerning this Agreement without the other party's prior consent as to such release or announcement.
- This Agreement may not be amended without the prior written consent of both the parties.
- Termination: Either party can cancel or terminate this Agreement unilaterally (and without reason), by giving an advance notice of six (6) months to the other.
- This agreement will be affective for **two years** with affect from the date of signing.

6. Course deliverables:

The courses that could be offered from **Avanathi Institute of Engineering and Technology- IGIAT Technology Centreat** the partner Avanathi Institute of Engineering and Technology and the number of beneficiary student are tabled hereunder:

BK



#	Name of the course	Minimum no. of Participants	No. of Hours
1	Cisco Certified Network Associate (Module 1,2 & 3*).	30	180
2	Hardware and Networking (HNW)	30	50
3	Web Technologies (HTML,CSS,& Java Script)	30	70
4	Microsoft .NET Technologies	30	90
5	Java & J2EE Technologies	30	90
6	Oracle		
7	Python With AI (Artificial Intelligence) & ML(Machine Learning)	30	90
8	Productivity Tools	30	40
9	Information to Technologies	30	50
10	Embedded Systems	30	90
11	Programmable Logic Controllers	15	60
12	SCADA	15	30
13	AutoCAD	30	60
14	UniGraphics NX4	30	90
15	CATIA	30	90
16	PRO E/ Creo	30	90
17	Master CAM	30	60
18	ANSYS	30	90
19	CNC Milling and Lathe Programming and Machining	30	90
20	AutoCAD Civil	30	60
21	Total station	30	60
22	GIS/GPS	30	60
23	Structural Design (STAAD Pro)	30	60
24	AutoDesk Revit	30	60

*Practical training on module 3 shall be conducted at IGIAT campus subject to non-availability of required lab equipment at Avanthi Institute of Engineering and Technology

BHU



- IGIAT will follow its standard methodologies related to course conduct, student attendance, globally accepted quality norms, student feedback, internal assessments, projects, examination, evaluation and certification, during the term of the Joint Venture for smooth & effective delivery of course content.
 - The above on-site course training will take place at Avanthi Institute of Engineering and Technology premises and the minimum & maximum student batch size for commencing a batch will be 25 & 30 respectively.
 - The above courses can vary from time to time and new courses will be added upon discussion with the two parties.
 - The students will get 58% discount to take up the industry certification exam from CISCO (for course marked with*).
 - Course fee can be discussed and decide from time to time on mutually agreed basis.
 - Out of these proposed 24 different courses offered, the partner college can choose any number of training courses suiting to the college curriculum and student's interest. IGIAT will offer flat 25% discount (on the prevailing amount) in the fee for 25 students and additionally, offer free training to meritorious five students identified by the college. Minimum 10 batches of training (out of the proposed 24 different courses) have to be necessarily assured by the partner college management to avail the above offer.
 - Avanthi Institute of Engineering and Technology fully understands that the same is a fair estimate of the expenditure incurred by IGIAT for designing & developing the program content, acquiring the necessary principal licenses and for providing lectures by National & International experts in the current technologies.
 - In the courses that will run at IGIAT, subsidized course fee will be charged to students
7. **Notices:** All notices, requests and other communications under this agreement in connection herewith shall be given to or made upon the respective parties as follows:

To
The Director,
IGIAT

BK



To
The Principal
Avanthi Institute of
Engineering and Technology

IN WITNESS WHEREOF THE parties have set their hands hereto on the day and year first hereinabove written under their respective seal of office.

For IGIAT



BKhu

Authorized Signature with Seal

Name: B. Vimod Kumar

Title: Director

Date: 08-07-2020

For Principal, Avanthi Institute of Engineering and Technology



Authorized Signature with Seal

DIRECTOR
Avanthi Institute of Engg. & Tech.
Name: A. Sreedra Sathar
Cherukupally (P.O.), Cherukupally (M)
Vizianagaram (Dist.)-531162

Title: Director

Date: 08/07/2020



MEMORANDUM OF UNDERSTANDING (MOU)

BETWEEN

**AVANTHI INSTITUTE OF ENGINEERING & TECHNOLOGY
TAGARAPUVALASA, VIZIANAGARAM**

AND

**10g MINDS SOFTWARE SOLUTIONS (LLP)
VISA KHAPATNAM**

MEMORANDUM OF UNDERSTANDING

This Memorandum of Understanding (hereinafter called as the 'MOU') is entered into from Academic Year from Feb 5th 2020-2021 to 2021-2022.

BETWEEN

AVANTHI INSTITUTE OF ENGINEERING & TECHNOLOGY, Cherukupally Village, Chittivalasa(SO), Bhogapuram, Vizianagaram Dist 531162 Andhra Pradesh the **FIRST Party** and represented herein by its Director **Dr A. Chandra Sekhar**(hereinafter referred as '**FIRST Party**', the institution which expression, unless excluded by or repugnant to the subject or context shall include its successors – in-office, administrators and assigns).

AND

10g MINDS SOFTWARE SOLUTIONS (LLP), Visakhapatnam, 46-19-50, EDT Trinity, Behind Simhadri Lodge, Mandavari Peta, Dwarakanagar, Visakhapatnam-530016, Andhra Pradesh, the **SECOND Party**, and represented herein by its Managing Partner Balaram Tankala, (hereinafter referred to as "**SECOND Party**", company which expression, unless excluded by or repugnant to the subject or context shall include its successors in-office, administrators and assigns).

(First Party and Second Party are hereinafter jointly referred to as 'Parties' and individually as 'Party')

WHEREAS:

- A) First Party is a Higher Educational Institution named: **AVANTHI INSTITUTE OF ENGINEERING & TECHNOLOGY**
- B) **10g MINDS SOFTWARE SOLUTIONS (LLP)**, offers the training to improve employability skills in the various domains of software Providing Internships, Guest Lectures, Conducting Technical Workshops/ Seminars, Project support Academic and Real time .
- C) **10g MINDS SOFTWARE SOLUTIONS (LLP)**, the Second Party is promoted by, **Shri. Balarm tankala Managing Partner** .
- D) First Party & Second Party believe that collaboration and co-operation between themselves will promote more effective use of each of their resources, and provide each of them with enhanced opportunities.
- E) The Parties intent to cooperate and focus their efforts on cooperation within area of Skill Based Training, Education and Research.
- F) Both Parties, being legal entities in themselves desire to sign this MOU for advancing their mutual interest.

NOW THEREFORE, IN CONSIDERATION OF THE MUTUAL PROMISES SET FORTH IN THIS MOU, THE PARTIES HERETO AGREE AS FOLLOWS:

CLAUSE 1 CO-OPERATION

- 1.1 Both Parties are united by common interests and objectives, and they shall establish channels of communication and co-operation that will promote and advance their respective operations within the **Institution** and its related wings. The Parties shall keep each other informed of potential opportunities and shall share all information that may be relevant to secure additional opportunities for each other.
- 1.2 First Party and Second Party co-operation will facilitate effective utilization of the intellectual capabilities of the faculty of First Party providing significant inputs to them in developing suitable teaching / training systems, keeping in mind the needs of the industry, the Second Party.
- 1.3 The general terms of co-operation shall be governed by this MOU. The Parties shall cooperate with each other and shall, as promptly as is reasonably practical, enter into all relevant agreements, deeds and documents (the 'Definitive Documents') as may be required to give effect to the actions contemplated in terms of this MOU. The term of Definitive Documents shall be mutually decided between the Parties. Along with the Definitive Documents, this MOU shall represent the entire understanding as to the subject matter hereof and shall supersede any prior understanding between the Parties on the subject matter hereof.

CLAUSE 2 SCOPE OF THE MOU

- 2.1 The budding graduates from the institutions could play a key role in technological up-gradation, innovation and competitiveness of an industry. Both parties believe that close co-operation between the two would be of major benefit to the student community to enhance their skills and knowledge.
- 2.2 **Curriculum Design:** Second Party will give valuable inputs to the First Party in teaching / training methodology and suitably customize the curriculum so that the students fit into the industrial scenario meaningfully.
- 2.3 **Industrial Training & Visits:** Industry and Institution interaction will give an insight into the latest developments / requirements of the industries; the Second Party to permit the Faculty and Students of the First Party to visit its group companies and also involve in Industrial Training Programs for the First Party. The industrial training and exposure provided to students and faculty through this association will build confidence and prepare the students to have a smooth transition from academic to working career. The

Second Party will provide its Labs / Workshops / Industrial Sites for the hands-on training of the learners enrolled with the First Party.

- 2.4 **Internships and Placement of Students:** Second Party will actively engage to help the delivery of the Internship and placement of students of the First Party into internships/jobs as per AICTE internship Policy. The Second Party will also register itself on AICTE Internship Policy Portal for disseminating the Internship opportunities available with them.
- 2.5 **Research and Development:** Both Parties have agreed to carry out the joint research activities in the fields of research-oriented innovation technologies. It includes creating a plethora of opportunities for students, researchers and academicians to interact with industries in application development for societal benefits.
- 2.6 **Skill Development Programs:** Second Party to train the students of First Party on the emerging technologies in order to bridge the skill gap and make them industry ready.
- 2.7 **Guest Lectures:** Second Party to extend the necessary support to deliver guest lecturers to the students of the First Party on the technology trends and in house requirements.
- 2.8 **Faculty Development Programs:** Second Party to train the Faculties of First Party for imparting industrial exposure/ training as per the industrial requirement considering the National Occupational Standards in concerned sector, if available.
- 2.9 Both Parties to obtain all internal approvals, consents, permissions, and licenses of whatsoever nature required for offering the Programs on the terms specified herein
- 2.10 There is no financial commitment on the part of the **AVANTHI INSTITUTE OF ENGINEERING & TECHNOLOGY**, the Second Party to take up any program mentioned in the MoU. If there is any financial consideration, it will be dealt separately.

CLAUSE 3 INTELLECTUAL PROPERTY

- 3.1 Nothing contained in this MOU shall, by express grant, implication, Estoppel or otherwise, create in either Party any right, title, interest, or license in or to the intellectual property (including but not limited to know-how, inventions, patents, copy rights and designs) of the other Party.

CLAUSE 4 VALIDITY

- 4.1 This Agreement will be valid until it is expressly terminated by either Party on mutually agreed terms, during which period **AVANTHI INSTITUTE OF ENGINEERING & TECHNOLOGY**, the Second Party, as the case may be, will take effective steps for Implementation of this MOU. Any act on the part of **AVANTHI INSTITUTE OF ENGINEERING & TECHNOLOGY**, the Second Party after termination of this Agreement by way of communication, correspondence etc., shall not be construed as an

extension of this MOU

- 4.2 Both Parties may terminate this MOU upon 30 calendar days' notice in writing. In the event of Termination, both parties have to discharge their obligations.

CLAUSE 5 RELATIONSHIP BETWEEN THE PARTIES

- 5.1 It is expressly agreed that First Party and Second Party are acting under this MOU as independent contractors, and the relationship established under this MOU shall not be construed as a partnership. Neither Party is authorized to use the other Party's name in any way, to make any representations or create any obligation or liability, expressed or implied, on behalf of the other Party, without the prior written consent of the other Party. Neither Party shall have, nor represent itself as having, any authority under the terms of this MOU to make agreements of any kind in the name of or binding upon the other Party, to pledge the other Party's credit, or to extend credit on behalf of the other Party.
- 5.2 Any divergence or difference derived from the interpretation or application of the MoU shall be resolved by arbitration between the parties as per the Arbitration Act, 1996. The place of the arbitration shall be at District Head Quarters of the First Party. This undertaking is to be construed in accordance with Indian Law with exclusive jurisdiction in the Courts of Visakhapatnam, Andhra Pradesh.

AGREED:

For : AVANTHI INSTITUTE OF ENGINEERING & TECHNOLOGY	For : 10gminds software solutions LLP
Authorized Signatory	Authorized Signatory
Address Avanthi Institute of Engineering & Technology, Cherukupally Village, Chittivalasa (SO), Bhogapuram, Vizianagaram Dist 531162	Address 46-19-50, BDT Trinity, Behind Simhadri Lodge, Mandavari Peta, Dwarakanagar, Visakhapatnam-530016, Andhra Pradesh
Name Dr. A. CHANDRA SEKHAR	Name Mr Balaram Tankala
Designation Director	Designation Founder
Email Id director@aietta.ac.in	Email Id 10gminds@gmail.com
Website www.aietta.ac.in	Website www.10gminds.com

Witness 1:

Witness 2:

Witness 3:

Witness 4:



MEMORANDUM OF UNDERSTANDING

November 2020

This Memorandum of Understanding is being entered into on the below mentioned date between:

BENCHMARK ENGINEERING SOLUTIONS AND AVANTHI INSTITUTE OF ENGINEERING AND TECHNOLOGY

With a specific purpose of bringing the B Tech students of AIET nearer to the Application Field of the subject matter being taught in the class and to make them aware of the ways and means through which such objectives are fulfilled. These MOUs benefit the faculty of AIET to deliver world class education required for the students at present and also for the future. MOUs with companies provide opportunities to have nexus with the industry for research programmes, projects and student internships.

1. Whereas the Institute affiliated to JNTUK, Kakinada located at: Cherukupally Village, Bhogapuram Mandal, Vizianagaram District, is an AICTE, New Delhi approved Technological Institute of higher learning with different disciplines like ECE, CSE, EEE, MECH., CIVIL, etc. and has been imparting its students with quality and up to date technical instructions through deployment of empowered, sincere and experienced technical faculties. Through various interactive and exchange programs with other institutes, research laboratories and industries, larger exposure for the students are also aimed at,

1. NATURE OF RELATIONSHIP

- a. This MOU is for collaboration between both parties, for mutual benefit, for many purposes to enhance the quality of the education experience for students of the college.
- b. This MOU shall be valid till **two years** from the date of signing the MOU or duration to teach 90 hours for each batch and each party shall be at full liberty to terminate the collaboration with a notice period of one month and valid reason.
- c. Both parties shall take all responsible steps to ensure successful completion of collaboration and cooperate with each other duly carrying out the obligation agreed upon.
- d. The second party shall provide all necessary facilities such as infrastructure, network and internet access required for education and training as the training is conducted in the college.
- e. The attendance of the students will be the responsibility of the second party i.e., Avanthi institute of engineering and technology.

BENCH MARK ENGINEERING SOLUTIONS

level of quality...

- f. **Benchmark Engineering Solutions** is in no way related to placements and is solely responsible for the training only for the students to clear the placement exams.

2. MUTUAL OBLIGATION

- a) This collaboration shall not be exclusive to both the parties and shall not disallow each party from having similar collaboration with others. Except as expressly stated in this MOU, there shall be no obligation on any party to compensate the other in any manner to make any claim.
- b) **Benchmark Engineering Solutions** will be the only training partner for Avanathi institute of engineering and technology with respect to campus recruitment training for Fourth year students.
- c) Each party shall respect the others intellectual property (IP) and shall not use any trade name, trade mark, symbol or designation belonging to the other, without prior written approval. No party shall hold out as an agent or representative of the other or create any liability for the other.

3. LIMITATIONS AND WARRANTIES

- a) Each party shall ensure that it is not put any liability for any actions of one party.
- b) Each party represent that they have the full power and authority to enter into this MOU in general.

4. GENERAL

- a) Both the parties will designate a representative from its side who will be primary point of contact on behalf of that party.
- b) Both the parties shall not use the name of the other in any advertisement or make any public announcement without the prior written approval of the other
- c) Any dispute under this MOU will be settled in Visakhapatnam through arbitration, if necessary

In witness where both the parties have set their hands to this MOU on the 27th November 2020 at Avanathi Institute of Engineering and Technology, Vizianagaram.

5. PURPOSE/SCOPE OF THE COLLABORATION:



BENCH MARK
Engineering Solutions



BENCH MARK ENGINEERING SOLUTIONS

level of quality...

Benchmark Engineering Solutions i.e., First party will undertake a total of **90Hours** of PRO-E, ANSYS, NDT, CFD, Auto CAD, STAAD Pro, Revit Architecture and E-Tabs training for B. Tech 3rd&4th year students and M.Tech students of second party, for which the methodology of training is as stated below.

Methodology of training program:

1. **Duration:** Understand concepts beyond syllabus and training classes divided into phases or spells of one week i.e., 90 hours at 3 hours of training each day from Monday to Saturday, as per the Time Table.
2. The number of trainers will be 2 as there will be one batch per day with 40 Plus students in each batch.
3. Covering all topics of
 - a) PRO-E, ANSYS, NDT, CFD, Auto CAD, STAAD Pro, Revit Architecture and E-Tabs related to in the aspect of future scope and placement.
 - b) Training Exercises for practice.

6. PAYMENT TERMS:

Training services by the first party shall be compensated by second party under the following terms and conditions

1. Training charges would be calculated on per student basis which is calculated as below
 - a. charges for training = 75% of Market Rate per student (25% less than the Market Fee)
2. Payment will be provided in all forms either as a DD /cheque/cash made out in favour of **Benchmark Engineering Solutions**, payable at Vishakhapatnam.
3. 30% of the total amount payable shall be paid upfront as an advance amount prior to the commencement of the training program and we shall deliver materials within a week of the first payment 30% of the total payable amount at the completion of 50% training. Final 40% will be paid on the completion of the training.
4. The payments should be made promptly on the promised dates or earlier without any delay as the modules are planned basing on these finances and the classes can be suspended by the first party in the case of non-payment of dues on time. The payment for the training done will be calculated based on the percentage of classes taken and the same outstanding amount is to be paid by the college to **Benchmark Engineering Solutions**



BENCH MARK
Engineering Solutions



BENCH MARK ENGINEERING SOLUTIONS

level of quality...

5. Feedback will be taken and payment will be released by AVANTHI INSTITUTE OF ENGINEERING AND TECHNOLOGY only if students are happy with the training. If the students are not happy, Benchmark Engineering Solutions, should repeat the topics.

6. Termination of contract:

A. This contract will be terminated based on the consensus of both parties.

b. If the contract is terminated, payment due for hours worked must be paid to the first party i.e. training provider **Benchmark Engineering Solutions**.

c. Any delay of provision of training or any delay in payment as per the agreed terms will attract mutual agreeable penalty and outstanding amount is to be paid by the college to the **Benchmark Engineering Solutions** according to the percentage of classes completed.

Looking forward to a long-lasting relationship with your college.

AGREED AND ACCEPTED

FOR



**BENCHMARK
ENGINEERING SOLUTIONS**

FOR



**AVANTHI INSTITUTE
OF
ENGINEERING AND TECHNOLOGY
DIRECTOR**

Avanthi Institute of Engg. & Tech.
Cherukupally (V), Bhogapuram (M)
Vizianagaram (Dist.)-531162



NATIONAL ENGINEERING

Air Conditioners Sales & service

Plot No.P-58, Flat No.101, Taj Residency,Ashok Vihar Colony, Upparpally, Hyderabad-500030,Telangana State
Email : national.eng99@yahoo.com



Memorandum of Understanding

Between

AVANTHI INSTITUTE OF ENGINEERING AND TECHNOLOGY

and

NATIONAL ENGINEERING Ac Sales & Service

This Agreement dated on 03-07-2018 between AVANTHI INSTITUTE OF ENGINEERING & TECHNOLOGY and NATIONAL ENGINEERING Ac Sales & Service

Objective

The Objective of MOU is

- To Promote Interaction between NATIONAL ENGINEERING SERVICES and AVANTHI INSTITUTE OF ENGINEERING & TECHNOLOGY for the benefit of Students and conducting training programs, workshops, certification programs.
- Sponsoring Student Projects

NATIONAL ENGINEERING SERVICES provide services for Refrigeration and Air Condition HVAC products like window, split, Cassette package Central (Duct) Air condition VRF Projects, Engineering College Students Workshop and under take the Annual Maintenance of Air conditioners.

AVANTHI INSTITUTE OF ENGINEERING & TECHNOLOGY, affiliated to JNTUK, Vizianagaram located at Vill: Cherukupally, Bhogapuram Mandal, Vizianagaram District, is an AICTE, New Delhi approved Technological Institute of higher learning with different disciplines like ECE, CSE, EEE, Mech., etc. and has been imparting its students with quality and up to date technical instructions through deployment of empowered, sincere and experienced technical faculties. Through various interactive and exchange programs with other institutes, research laboratories and industries, larger exposure for the students





NATIONAL ENGINEERING

Air Conditioners Sales & service

Plot No.P-58, Flat No.101, Taj Residency,Ashok Vihar Colony, Upparpally, Hyderabad-500030,Telangana State
Email : national.eng99@yahoo.com



Terms and Conditions

1. Trainer will allotted for Training and will be provided at college premises
2. Training for 40 students and above
3. 50% of fee payment at starting of training and balance at the end of the program
4. Classroom and Lab Will be provided by the college
5. Appoint an Authorized person for smooth conduct of program

Duration

The MOU sets for terms and understanding between **AVANTHI INSTITUTE OF ENGINEERING & TECHNOLOGY** and **NATIONAL ENGINEERING Ac Sales & Service** and it is for **Three** Years from date of Agreement

<p>For</p> <p>Avanthi Institute Of Engineering And Technology</p> <p>Director </p> <p>Signature DIRECTOR Avanthi Institute of Engg.&Tech. Cherukupally (V), Bhogapuram (M) Vizianagaram (Dist.)-531162</p>	<p>For</p> <p>National Engineering Services</p> <p>Proprietor </p> <p>Signature</p>
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CHIEF MINISTER'S SKILL EXCELLENCE CENTER



MEMORANDUM OF AGREEMENT (MoA)

BETWEEN

ANDHRA PRADESH STATE SKILL DEVELOPMENT CORPORATION

AND

**Avanathi Institute of Engineering and Technology
Cherukupalli**

Skill Development, Entrepreneurship & Innovation
Department (SDE&I. Dept.), Government of Andhra Pradesh.

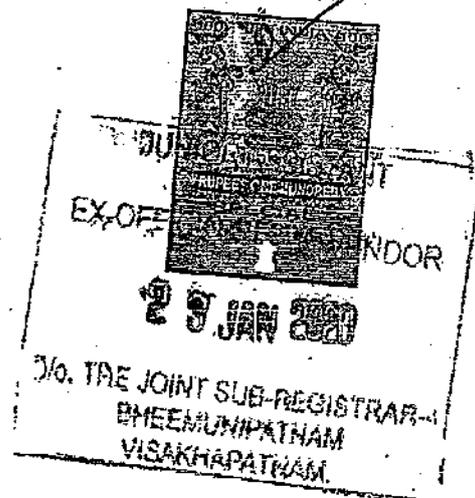
AGREEMENT BETWEEN

**ANDHRA PRADESH STATE SKILL DEVELOPMENT
CORPORATION**

AND

AVANTHI INSTITUTE OF ENGINEERING AND TECHNOLOGY

CHERUKUPALLI



The Agreement is executed on this _____ day of _____ 2019 (Effective Date) by and between,

Andhra Pradesh State Skill Development Corporation, having its Corporate Office at D.No.78/2, G&J Infra Infosight Building, Near Pathuru Junction, Tadepalli - 522501 herein referred to as "APSSDC" (which expression shall unless repugnant to the context or meaning thereof be deemed to mean and include its successors and assigns) represented by its Authorized Signatory of the first part;

And

AVANTHI INSTITUTE OF ENGINEERING AND TECHNOLOGY having its corporate office at CHERUKUPALLI, NEAR TAGARAPUVALSA BRIDGE, VIZIANAGARAM, ANDHRA PRADESH 531 162 herein after called AVEV, BIIOGAPURAM (which expressions shall unless repugnant to the context or meaning thereof be deemed to mean and include its successors and assigns) represented by the PRINCIPAL of the second part;

APSSDC and College shall herein after be collectively referred to as Parties and individually as first/second Party.

WHEREAS:

APSSDC is a unique organization formed as a public private partnership (PPP) corporation to promote skill-development & entrepreneurship in the state of Andhra Pradesh. APSSDC is the Executive Agency for the Department of Skill Development, Entrepreneurship and Innovation, Govt. of Andhra Pradesh (GoAP) serving the important task of providing high quality skilled manpower as part of the Knowledge and Skills Mission of GoAP. The main objective of the Corporation is to implement a structured and pragmatic solution to skill & upskill the workforce in the State of Andhra Pradesh and to increase employability and promote entrepreneurship in sync with Industrial growth of the State. The process of developing large pool of skilled manpower has been envisaged in partnership with industry to make the skill development mission more industry relevant and self-sustainable. In the process of achieving these goals, the GoAP has



1

AVANTHI EDUCATIONAL SOCIETY

N. S. Nay

Secretary.

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Date) by and between,

2019 (Effective

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AVANTHI EDUCATIONAL SOCIETY

N. S. Nay

Secretary

established and implemented by APSSDC in active collaboration and assistance from the host College, as per the terms of this Agreement.

"GoAP" means the Government of Andhra Pradesh and its concerned department, Skill Development Entrepreneurship & Innovation.

"Equipment" means/includes Laptops, Projector, Wi-Fi routers, Audio system

3. SCOPE OF SERVICES / PROJECT

- a. To make qualitative improvements in imparting Technical Skills by setting up or providing:
 - Infrastructure in college laboratories by adopting latest technologies in engineering streams of CSE, IT, ECE, EEE, Mechanical and Civil to serve the needs of the industry;
 - Skill up-gradation of faculty by imparting training;
 - CM's Skill Excellence Centre - ICT Labs to focus on training students in line with the latest Industry needs and make them more employable
- b. Promote Industry - Academia interfacing to make improvements in Technical Skills sustainable and in line with Industry requirements.
- c. Train students to improve employability - Improved placements of students in colleges and enable the students to compete and succeed in national employment market with better remuneration and professional growth.
- d. Create a pool of skilled manpower to cater to the current and future industrial and service sector needs.
- e. Follow Guidelines and procedures prescribed / as may be prescribed from time to time by APSSDC for implementation.

4. SCOPE OF THE FIRST PARTY

The APSSDC shall

- Select reputed academic/Industrial Training Institutions through a stipulated procedure;
- Provide a platform for registration of trainees online and mapping of institutions and students;



The Agreement is executed on this _____ day of _____ 2019 (Effective Date) by and between,

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AVANTHI EDUCATIONAL SOCIETY

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3. SCOPE OF SERVICES / PROJECT

- a. To make qualitative improvements in imparting Technical Skills by setting up or providing:
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 - Skill up-gradation of faculty by imparting training;
 - CM’s Skill Excellence Centre - ICT Labs to focus on training students in line with the latest Industry needs and make them more employable
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The APSSDC shall

- Select reputed academic/Industrial Training Institutions through a stipulated procedure;
- Provide a platform for registration of trainees online and mapping of institutions and students;



AVANTHI EDUCATIONAL SOCIETY
N. S. Pillay
Secretary

- Provide equipment with latest technology to fill up the gap required to suit the skill development training requirements –laptops (as per the configuration given in Annexure I);
- Prepare over all calendar programs and communicate to Second Party;
- Train the faculty in the requisite and relevant skill;
- Exercise its right to cancel the permission now granted to the institutions in the event of not fulfilling their obligations.

5. SCOPE OF THE SECOND PARTY

The College shall:

- Provide a minimum of 750 sq.ft area for setting up the lab;
- Make available the necessary infrastructure as per the project specifications including electrical fittings, electricity and Power backup, water, furniture and fixtures and Air-conditioning;
- Provide adequate security: The College is responsible and accountable for the safety of the lab equipment;
- Ensure internet connectivity of 150Mbps bandwidth;
- Mobilize faculty and students of the college/institution for trainings and Certification;
- Make necessary efforts and ensure maximum participation of students belonging to Scheduled Caste (SC) and Scheduled Tribe (ST) Categories
- Appoint a Centre Coordinator as Single point of contact person (SPOC) for handling all administrative and programme related activities for smooth functioning of the Centre;
- Ensure to mark the daily attendance of candidates in the suggested mode (manual or bio metric or iris scan);
- Make a commitment on the count of faculty and students for APSSDC Training programs as mentioned - 50% of annual intake / students on rolls - for participation in APSSDC programs like Workshops, online programs, Certification programs, any other programs announced by APSSDC from time to time out of which 50% students are to get certified from the Globally recognized MOOCs;



- Allow at least 50% of intake capacity to students of other colleges with residential facilities (100 boys & 50 girls at nominal cost) i.e., food & accommodation.
- Provide Food and accommodation for 5 mentors (boy / girl) deputed by APSSDC to the college to co-ordinate and execute the APSSDC programs without any charges;
- Setup one Skill Development Center lab and equip it on the lines of CM's SEC for APSSDC training exclusively;
- Have to bear the maintenance cost of equipment at the college after the warranty lapses

Compliances:

- *KPIs - Key Performance Indicators (KPIs) will be developed in mutual consultation with colleges and APSSDC.*
- *Monitoring: The activities of CM's Skill Excellence Centers ICT Labs shall be regularly monitored through an IT monitoring system at APSSDC on a real time basis and also through the monitoring committee of APSSDC.*
- *Management Information System: All reports and documents relating to progress of the students on rolls, Accounts, Audit and Annual Work Plan, as specified at such frequency as may be required by 'THE FIRST PARTY' are to be submitted through MIS.*
- *Details of Data of Number of students passed out, placed (Trained for Employability), and unplaced on year-on-year basis.*
- *Institutions will face punitive action amounting to withdrawal of allotment of Centre given under this Project if it is found that the college:*
 - ❖ *Is Charging capitation fee or indulging in any other malpractice*
 - ❖ *Provided false data in their reports*
 - ❖ *Is Unable to achieve targets set by APSSDC/themselves in Proposals consistently*
 - ❖ *Violated any of the terms and conditions of this Agreement*



20.ASSIGNMENT

The Second Party shall not be entitled to, nor shall it purport to, assign this Agreement, without prior consent of the First Party.

This Agreement is prepared in two originals and each party shall retain one copy. Each copy shall be treated as original when taken separately and shall constitute as one when taken together.

In token of agreement and acceptance hereof by the two parties the authorized representatives of the two parties hereto have affixed their signatures herein below in the presence of witnesses as under:

**SIGNED ON BEHALF OF
ANDHRA PRADESH STATE SKILL DEVELOPMENT CORPORATION**

Signature: *[Handwritten Signature]*

(Name: Dr. B Nageswara Rao)



Designation: **Executive Director**

**AVANTHI INSTITUTE OF ENGINEERING AND TECHNOLOGY,
CHERUKUPALLI, NEAR TAGARAPUVALSA BRIDGE, VIZIANAGARAM, ANDHRA
PRADESH 531 162**

Signature: _____

Name: _____

Witness

Name: _____

Signature: _____

Designation: _____

AVANTHI EDUCATIONAL SOCIETY

[Handwritten Signature]

Designation: **Secretary**

Name : _____

Signature: _____

Designation: _____

ANNEXURE-I

Laptops	: 37 No.
Make and Model	: Acer TMP 249-G2-M
Technical Specifications	
Processor	Intel Core i5-7200U Processor @ 2.5 GHz(Turbo Boost Upto 3.1 Ghz), 3MB Cache, 2-cores
Memory	16 GB DDR4 Memory, 2133 MHz
Internal Storage	500 GB SATA
Wireless Connectivity	Integrated wireless & Integrated Blue tooth.
Display Size	14"
Display Resolution	1366 x768
Webcam	Built-in Webcam.
Battery	5 Hrs Backup
VGA Port	Yes
IIDMI Port	Yes
USB 2.0 port	1
USB 3.0 port	2
Operating System	BOSS Linux
Keyboard	External;
Mouse	External;

SNo	Programs Offered in Python for all Engg. Students	Duration	Fee
1	Python Basics	3 Days	150
2	Advanced Python	3 Days	150
3	Applied Data Science foundations	3 Days	150
4	Web Development with Python	6 Days	300

S No	Programs Offered in Problem Solving & Programming	Duration	Fee
1	Raptor	3 Days	100
2	Data Structures and Algorithms	6 Days	250
3	Problem Solving Skills Using C	6 Days	250
4	Programming Content & Challenges(Coding Training)	6 Days	250

S No	Programs Offered in Coursera Certifications:	Duration	Fee
1	1. An Introduction to Programming the Internet of Things (IOT) Specialization- Coursera	18 Days	2800
2	2. Development of Secure Embedded Systems Specialization - Coursera	12 Days	
3	Python for Everybody	14 Days	2800
4	Applied Data Science with Python	1 Month	
5	Introduction to C# Programming and Unity , More C# Programming and Unity	12 days	2800

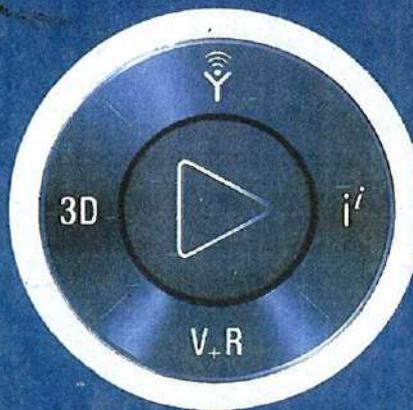


5

ANDHRA PRADESH STATE SKILL DEVELOPMENT CORPORATION



DASSAULT SYSTEMS 3D EXPERIENCE CENTRE



3D EXPERIENCE

MEMORANDUM OF AGREEMENT

Institution Code:

5 - VGM

MEMORANDUM OF AGREEMENT

BETWEEN

**ANDHRA PRADESH STATE SKILL DEVELOPMENT
CORPORATION (First Party)**

AND

**AVANTHI INSTITUTE OF ENGINEERING &
TECHNOLOGY(Second Party)**

Cherukupalli(V), Near Tagarapuvalasa Bridge, Bhogapuram(M), Vizianagaram



ఆంధ్రప్రదేశ్ రాష్ట్రం ప్రదేశ ANDHRA PRADESH

BV 248867

No: 1930 dt 05-10-18 Rs: 100/-

Ad To Sri/Smt: A. Chandra Sekhar s/o Venkateswarulu

Address:

Whom: Avanthi Institute of Engineering & Technology.

CH. NAGESWARA RAO
LICENCED STAMP VENDOR
L.No.03-02-004 2015 S.L.No. 03-02-004/
D.No. 1-43-51 Tagarapuvala
Visakhapatnam Dist., Cell-949002

MEMORANDUM OF AGREEMENT

This Memorandum of Agreement (MoA) is entered into on 05th day of October, 2018:

Andhra Pradesh State Skill Development Corporation, a Section 8 Company registered under the Companies Act, 2013 having its Corporate Office at G&J Infra Building, 3rd Floor, D No.78/2, Near NH-5, Near Pathuru Road, Tadepalli, Guntur District, Andhra Pradesh represented by Executive Director-I (hereinafter referred to as "APSSDC" or First Party, which expression shall unless repugnant to this context or meaning thereof, includes its successor in office, legal representatives and permitted assigns) of the First Part.

And

AVANTHI INSTITUTE OF ENGINEERING & TECHNOLOGY an Educational Society, having its office at Cherukupalli(V), Near Tagarapuvalsa Bridge, Vizianagaram (Dist) - 531162, Andhra Pradesh, represented by Dr. T.Krishnaiah, Principal, College of

Engineering (hereinafter referred to as Second Party, which expression shall unless repugnant to this context or meaning thereof, includes its successor in office, legal representatives and permitted assigns) of the Second Part.

WHEREAS

- (a) APSSDC is a unique organization formed as a public private partnership (PPP) corporation to promote skill-development & entrepreneurship in the state of Andhra Pradesh. APSSDC is the Executive Agency for the Department of Skill Development, Entrepreneurship and Innovation, Govt. of Andhra Pradesh (GoAP) serving the important task of providing high quality skilled manpower as part of the knowledge and Skills Mission of GoAP. The main objective of the Corporation is to implement a structured and pragmatic solution to skill & upskill the workforce in the State of Andhra Pradesh and to increase employability and promote entrepreneurship in sync with Industrial growth of the State.
- (b) APSSDC has signed a Memorandum of Understanding (MoU) with Dassault Systems India Private Limited to set up a 3D-experience center (3D-EC) for skill development in the State of Andhra Pradesh in the domains of Aerospace, Automotive and Ship-building and also provide skill development/ training for estimated 1 Lakh students in various certification courses in the next three (3) years starting from academic year 2018-19.
- (c) In its endeavours to enhance the Employability Skills of Diploma/Under Graduate and Post Graduate course perusing students, the first party (APSSDC) has selected some of the leading Engineering Colleges for providing the infrastructural facilities additionally required for running the Skill Development programs. In this direction, through this MoA, the First party (APSSDC) intends to associate with Avanthi Institute of Engineering and Technology to train different segments of students and Job seeking youth in systematic enhancement of Employability Skills towards gainful employment for students / Job seekers;
- (d) The Second Party having been into Educational services through its College by name Avanthi institute of engineering and Technology submitted a proposal to the first party, upon understanding the requirements and functions of proposed 3D-experience Centres (3D-EC). As the second party has intention and requirements as per criterion and agreed to provide services to the first party on

the terms and conditions as set forth in this MoA.

(e) In pursuance thereof, the parties have agreed to enter into this Agreement.

A. PURPOSE:

The purpose of this MoA is to sort out the roles and responsibilities of both parties in establishing and managing 3D-Experience Center (3D-EC) for Diploma/ UG/ PG studying candidates in various Polytechnics/Engineering Colleges/University Campuses to enhance employability of students.

ROLES AND RESPONSIBILITIES:

B. FIRST PARTY

The APSSDC shall

- select reputed engineering colleges/Universities through a stipulated procedure;
- provide a platform for registration of trainees online and mapping of institutions and students;
- identify and provide course curriculum to suit latest and future technologies;
- prepare over all calendar of programs and communicate to Second Party;
- organize Training Programs for all Diploma/ Under Graduate and Post Graduate students. The programs would be of nature, common core (for all students) and modular (elective in nature);
- depute required manpower to manage and co-ordinate Trainings in 3D-EC;
- Install requisite IT infrastructure as listed in Schedule -1 in the 3D-experience Centers (3D-EC) in the earmarked rooms by the second party;
- prepare operational guidelines for 3D-EC to be followed by both the parties;
- will take care of insurance and regular maintenance pertaining to Hardware provided;

- promote Research & Development and Innovation for existing Industries;
- have right on any undefined business and activity that falls under purview of this MoA;
- exercise its right to cancel the permission now granted to the institutions in the event of not fulfilling their obligations.

C. SECOND PARTY

The Academic Institution shall

- provide the building space in terms of Two (2) Computer Labs and One (1) E-Class room with a minimum seating capacity of 60 each room space at the College premises to the First Party for establishing the 3D-experience center allocated to the Second Party. The second party shall ensure adequate furniture, electrical fixtures and Power backup in the class rooms and labs;
- be responsible for ensuring proper physical security of the IT & other electronic items as per schedule-1. Towards security, the second party shall do necessary arrangements and ensure the security for the items;
- ensure internet connectivity of at least 150Mbps bandwidth;
- mobilize faculty and students of the college/institution for trainings and Certification;
- facilitate trainings for different segments namely students within campus, students from other colleges and job seeking youth and the college shall allow its students to attend programs, take assessments and interviews as per schedule communicated by first party;
- provide separate Toilets to the boys and girls, who undergone training at the 3D-experience Center;

- put necessary efforts and ensure maximum participation of students belonging to Scheduled Caste (SC) and Scheduled Tribe (ST) Categories in the college;
- appoint a Centre Coordinator as Single point of contact person (SPOC) for all admin and programme related activities with the Second Party at the 3D-experience Centre for smooth running of the 3D-EC;
- actively participate in the 3D-EC Programs, communicate feedback from the college and students, suggesting for betterment of 3D-EC programs towards maximizing reach;
- arrange for common facilities of housekeeping, security, electrical supply, Drinking and usage water to the Toilets for the students;
- mark the daily attendance in the suggested mode (manual or bio metric or iris scan or so) by the SPOC of Second Party in coordination with 3D-EC Coordinator;
- facilitate in collecting the registration fee as communicated by the First Party, from the candidates provided by the Second Party;
- ensure that the software supplied by the first party should not be used other than for the training programs as mentioned in this MoA;
- follow Operational Guidelines as issued by first party from time to time in maintaining activities in 3D-EC.

Compliances:

- **KPIs** – Key Performance Indicators (KPIs) will be developed in mutual consultation with colleges and APSSDC.
- **Monitoring:** The activities of 3D-EC shall be regularly monitored through an IT monitoring system at APSSDC on a real time basis and also through the monitoring committee of APSSDC.

- **Management Information System:** To submit all reports and documents relating to progress of the students on rolls, Accounts, Audit and Annual Work Plan, as specified at such frequency as may be required by APSSDC.
- Details of Data of Number of students passed out, placed (Trained for Employability), and unplaced on year-on-year basis.
- Institutions will face punitive action if found to be:
 - ❖ Charging capitation fee or indulging in any other malpractice
 - ❖ Provided false data in their reports
 - ❖ Unable to achieve targets set by APSSDC/themselves in Proposals consistently
 - ❖ Any non-compliance with the terms and conditions of this Agreement

D Responsibilities of both the Parties

Both the Parties agree that:

- D.1. The Parties shall diligently perform their respective obligation under the Agreement as per the procedure set forth above.
- D.2. To get the evaluation of the programs done by third party for assessing the impact with respect to quality and quantitative placements.
- D.3. Neither Party shall share any Confidential Information with any other party. The sharing of such database by each other will be on trust that it will not be used by either Party for providing any kind of information to any third party.
- D.4. The Parties agree to use the Confidential Information only for the purposes of this Arrangement and only as permitted herein under this MoA.
- D.5. The 3D-EC shall exclusively be used for in program to be assigned by the First Party to Second Party.

E: Ownership of Assets:

The Second Party irrevocably and unconditionally agrees that the assets provided by the First Party shall not be used for other purposes. The ownership of the IT infrastructure/assets shall lie with APSSDC whereas the second party, would be the custodian of the installed assets.

F. Arbitration:

The Parties shall endeavour to resolve all or any dispute or difference arising out of or in connection with this Agreement, amicably within 30 days of notice in writing being issued by the non-defaulting party to the defaulting party indicating such dispute or difference. In case no amicable solution is arrived between the Parties within the said 30 days, then such dispute/s shall be settled through arbitration as per the provisions of the Arbitration and Conciliation Act, 1996 as amended from time to time. The arbitration shall be done by Sole Arbitrator appointed by APSSDC. The written award of the Arbitrator shall be final and binding on all the Parties. The seat and venue for the arbitration proceedings shall be at Vijayawada, Andhra Pradesh.

G. Termination of MoA:

The first (APSSDC) party shall have the right to terminate this MoA without assigning any reasons by giving prior written notice of 60(Sixty) days through its authorized signatory. Without prejudice to the above, either Party may terminate this MoA by giving 30 (Thirty) days' written notice through its authorized signatory in the event of any material breach of any of the material terms of this MoA by the other Party. The non-defaulting party shall first serve a written notice of its intention to terminate this MoA to the defaulting party highlighting the material breach and giving the defaulting party a period of 30 days or such extended period as may be mutually agreed to within which to remedy the material breach. Should such event of a material breach remain unresolved/unrectified within the said notice period of 30 days or such extended period as may be mutually agreed to, the non-defaulting shall be able to terminate the MoA forthwith.

H. Representations and Warranties by the Parties

In addition to the above, the Parties hereto represent and warrants to other Parties as under:

- a) That it is duly organized and validly existing under the laws of the jurisdiction in which it was incorporated and has the necessary corporate power and authority under applicable Laws to carry on its business and or perform its functions.
- b) That this MoA

- I. is within its powers and has been duly authorized by it; and
 - II. does not conflict in any material respect with any law or regulation or its constitutional documents or any document binding on it and that it has obtained all necessary consents for the performance by it under this MoA.
- c) That all information set forth in this MoA is true and correct and is not misleading in letter and spirit.

I. PERIOD OF VALIDITY:

This MoA shall become effective from the date hereof and shall be in force for a period of **three years**, unless terminated by mutual consent of the parties.

J. LIMITATION OF LIABILITY

Except as agreed and provided under this Agreement, neither of the Parties shall be liable to bear or pay any damages arising out of loss of income, loss of profit, special, incidental, indirect, punitive, exemplary or consequential, to any party including third parties, and all such damages are expressively disclaimed.

K. NOTICES:

Unless otherwise provided herein, all notices or other communications under or in connection with this MoA shall be in English, will be issued in writing and shall be signed by the authorized representative of the issuing / serving Party and may be sent by personal delivery or post or courier or facsimile to the address given above. Any such notice or other communication will be deemed to be effective if sent by personal delivery, when delivered, if sent by post, three days after being deposited in the post and if sent by courier, two days after being deposited with the courier.

L. COMMUNICATIONS AND PUBLICITY:

The Second Party shall ensure that the name and logo of the first party should appear in all publication material. The Second Party shall ensure that the sign board depicting the name of the First Party be affixed outside the college. The Parties shall consult and agree on all and any intended communications, publications, presentations and documentations relating to this Arrangement/ MoA (jointly the "Communication(s)") in advance prior to the intended release. If a MoA cannot be reached, a Party shall have the right to disclaim endorsement and/or dissociate itself

from that communication(s); no party shall use logo, trade mark etc. of each of the parties without obtaining its prior written concurrence to that effect.

M. IT IS MUTUALLY UNDERSTOOD AND AGREED BY AND BETWEEN THE PARTIES THAT:

AMENDMENT: Amendment within the scope of the instrument shall be made by mutual consent of the parties, by the issuance of a written modification, signed, and dated by all parties, prior to any changes being performed but all rights reserved by First Party can change any point of time needed.

INFORMATION OWNERSHIP: All information provided by First Party shall only be utilized for conducting training and placement assistance and First Party holds no ownership over the content prepared by Second party. First Party will in no way share or distribute any information received with other public or private agencies, organizations, and individuals.

PARTICIPATION IN SIMILAR ACTIVITIES: This instrument in no way restricts First Party from participating in similar activities with other public or private agencies, organizations, and individuals.

NON-FUND OBLIGATING DOCUMENT: This instrument is neither a fiscal nor a funds obligation document.

ESTABLISHMENT OF RESPONSIBILITY: This MoA is not intended to, and not create any right benefit or trust responsibility, substantive or procedural, enforceable at law, by a party against First Party or Second Party.

The parties hereto have executed this agreement as of the last written date below.

**For Andhra Pradesh State Skill
Development Corporation**


Executive Director
Andhra Pradesh State Skill Development Corporation
Dept. of Skill Development,
Entrepreneurship & Innovation
Govt. of A.P. Vijayawada, A.P.

**For
Avanathi Institute of Engineering and
Technology**


Dr. T. Krishnaiah
Principal,
Avanathi Institute of Engineering and
Technology
PRINCIPAL
AVANTHI INSTITUTE OF ENGG.&TECH:
Cherukupally (V), Chittivalasa (SAO)
Bhogapuram (M),
Vizianagaram (Dist.)-531163

Witness:


CGM-1

Witness:

S.V.Prasad
Director (Admin)

Schedule - I

Infrastructure

Item	Product Specifications	Qty
Make & Model	HP Make – Z Book 15U G4	36 nos (Thirty Six only)
Processor	Intel Core i5-7200U Processor	
Chip set	Integrated Chipset	
RAM	16 GB (1x16GB) DDR4 nECC Memory	
HDD	1TB SATA HDD	
Graphic Card	Dedicated Graphics with 2 GB min 64gb/s memory Bandwidth	
Display	HP LCD 15.6" Full HD LED Display	
Display Resolution	1900x1080 Full HD Pixel	
ODD	No Optical Drive	
Keyboard & Mouse	HP Keyboard and Mouse Combo pack	
Security	cable with suitable Lock	
Network Interface	Integrated 10/100/1000 Gigabit Nic Card	
Wi-Fi	Dual Band 802.11a/b/g/n/ac	
Display Port	DP port with 4k resolution	
VGA Port	VGA port with HD audio with internal speakers	
Ports	USB 3.0 – 3 nos, RJ 45	
Power	3 cell Li-ion with Fast Charge, 65W Power Adapter	
Operating System	Windows 10 Professional	
Warranty	Three Years Warranty	